# WILKES-BARRE BOARD OF TRADE

# 1910 Annual Report 1911

## MEMBERSHIP LISTS

# CHAMBER OF COMMERCE

# YEAR BOOK

CONTAINING

## SECRETARY'S ANNUAL REPORT

AND

## FINANCIAL REPORT

FOR YEAR ENDING JUNE 1, 1911

NEW CONSTITUTION AND BY-LAWS

COMPLETE LIST OF ACTIVE MEMBERS

COMPLETE LIST OF SUPPORTING MEMBERS

COMPLETE LIST OF MEMBERS CLASSIFIED
AS TO THEIR LINES OF BUSINESS

MORGAN BUILDING

11-13 WEST MARKET STREET

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The Chamber of Commerce now occupies the second floor of this building for meeting room and office purposes

The Secretary will be glad to show members the conveniences that are there provided for their use.

# ANNUAL REPORT.

*To the President and members of the Board of Trade.*

GENTLEMEN.—In presenting this annual report, I desire to depart somewhat from custom and lay especial stress upon the possibilities of the future, rather than the achievements of the past, though for the sake of having them properly recorded these are also to be mentioned.

With the new name of CHAMBER OF COMMERCE, under which we are henceforth to serve, accompanied by a broadened scope of action and an awakened sense of duty and loyalty to this organization, and through it, the city and community, we have great possibilities of advancement, and I hope that these will be realized to the fullest extent.

### WILKES-BARRE'S "METROPOLITAN DISTRICT."

The recently published ruling of the Census Bureau, with relation to the publication of figures, showing the metropolitan districts of various cities, should not serve as a discouragement to us, but rather as a prod to be up and doing and be ready for the next census and for the supplementary reports to be issued during the intervening years. We have no one to blame but ourselves, speaking broadly of the people of the community, that we are not to receive the benefits accruing to those districts which will come within the scope of the special reports to be issued by the Census Bureau. The people of the surrounding towns lose by this failure to consolidate as much as does the city itself, for they lose the opportunity of being placed "on the map" and with it the probabilities of direct returns in industrial advancement. As the Record's editorial states, "There's no use bemoaning the fact that the census bureau of the federal government has decided that a 'metropolitan district' cannot be created out of Wilkes-Barre and vicinity—Wilkes-Barre will not be the only sufferer. All of the outlying communities that would have benefited by a 'metropolitan' rating in the census reports will feel the effects if industries are attracted to our sister city and if that area experiences a more rapid growth, the business men, the professional men, the working men, the property owners of this vicinity will realize the loss of opportunity. If the people of the suburbs can be made to realize what it all means in community growth, industrially and every other way, they will do what they should have done ten years ago,—consolidate."

### GET BUSY ON ANNEXATION.

It is distinctly up to this Board of Trade to get busy on the annexation proposition. During the last decade the city was able to show a growth of 29.7 per cent., a creditable showing for a city of its age, but the fact remains that the rate of growth for the area of which the city is the centre was greater than that of the city itself by about 10 per cent. and that the rate of increase for the whole district was 35.3 per cent., as compared with the city's rate of 29.7 per cent. This fact is not detrimental to the city, except as it shows that the city has been lax in not spreading out its boundaries so as to obtain credit for the growth of this suburban territory, which growth is really due to the existence of the city itself.

There is but one reason why the growth outside the city is greater than that within the city limits and that is that there is no longer room within the city's restricted area for the building of such additional homes as are necessary. This condition creates a fact which must be faced in connection with the taking of the next census. Because of the already overcrowded condition of the city itself, it will be impossible for it in its present area to grow at the same rate as was enjoyed during the last decade. It is extremely doubtful if the city will be able to show within its present limits a growth of more than ten per cent. during the next decade. Once let it be published in the census reports that the city is growing at the rate of only 10 per cent. in ten years, and it will be almost impossible to convince any outside investor that this is a worthy place for the investment of capital. This is a condition which must be faced and the only solution is to go after and annex the suburban territory which is enjoying the growth that is crowded from the city and thus get the benefit of this growth to which the city contributes. This is the city's big problem, and not only that of the city but of the entire community as well, for that which retards the development of the city also retards the development of the community of which it is the centre.

It ought to be then one of the fixed purposes of the Board of Trade to at once make an effort to secure the annexation of the boroughs lying contiguous to the city, with the idea of ultimately bringing into the city the territory shown on the Board of Trade's map of Actual Greater Wilkes-Barre, showing a population of 150,000 or more within an area of about twenty-three square miles.

### PUBLISH OUR OWN MAP.

Since the census bureau has declined to publish a statement showing our "metropolitan area", why not publish such a map and statistics ourselves? Backed up by the proper publicity we could overcome even the influence of these special census reports.

### GREATER FIELD OF OPERATION.

With the broadening of the scope of the activities of this organization there has come an opportunity for it to be an influence actively felt for good in the city government and its affairs, not as a meddling body, but as a body of representative business men determined to keep in touch with city affairs and to exercise a supervisory influence over them through a central organized agency. There is also a broad field along the line of education and social welfare, but the organization should not lose sight of the fact that its primary object is the industrial and commercial development of the community and that its real value in the popular estimate is based upon the number of smokestacks it brings to the community. Whether this should be so is a question, but that it is so there can be but little doubt.

### DEFINITE POLICY FOR MANUFACTURES.

In order to succeed in this line of effort your Committee on Manufactures has for some time past felt the need of a definite policy to be pursued with relation to such industries as may be desirous of locating here or may be induced to locate here. The committee has come to feel also that in connection with this definite policy there ought to be an established fund on which to draw, as under present conditions it is necessary to carry on an individual campaign in connection with each individual proposition. This situation has led to the study of the question of the establishment of an industrial guarantee or development fund, concerning which you will hear more in the presentation of a special report by the Manufactures Committee, and an address which is to be delivered by Mr. P. H. Burnett. Wilkes-Barre ought to be able to raise a fund of this character amounting to at least $500,000, and there is before your Committee on Manufactures now a proposition which on superficial investigation looks good, which could be handled through the medium of such a development fund and which now employs in the neighborhood of 150 men and has an annual payroll of approximately $150,000.

### NEW HEADQUARTERS ESSENTIAL.

The new headquarters for the organization, either in a Chamber of Commerce building or in some building suited to its purposes, is another proposition that is now before the organization and is worthy of strenuous effort for accomplishment. A committee appointed by the acting President has this matter under advisement and hopes to be able to work out something that will be feasible. In connection with the project there should be an increased membership. Indeed, the latter is essential before the building project can be undertaken for a definite guaranteed income must be assured. An increased membership is required in order that the organization may have back of it the power and influence of numbers in asking for and securing desired legislation and improvements, and also because of the constantly increasing demand upon the treasury, due to the widened range of activities. A paid-up membership of 500 is absolutely essential for the success of the new building idea and would be a big help in giving the organization power and prestige. In connection with the new building, it is the desire to provide for the members at some central point a natural and pleasant rendezvous, together with such club features as are possible and will make the headquarters both attractive and useful to every member.

There is quite a demand among individuals to be permitted to come into the Board of Trade or Chamber of Commerce as members at a lesser fee than is now charged for individual membership. There are certain definite and fixed charges which must be met each year in connection with the work of the organization, and with them there is a carrying charge for each member. If the membership fee is reduced the margin above the carrying charge is reduced by just that amount and a largely increased membership will be necessary in order to meet the fixed charges. If the organization takes up headquarters in a building of its own or one leased for the purpose, the rent of these quarters will have to be added to the present fixed charges. Again, if these quarters are obtained, it is the thought of your officers that some social or club features should be combined with them. With these extra privileges it ought not to be necessary to reduce the membership dues, which are now at the standard figure adopted by a large number of similar organizations which have no club features.

### A MERGER OF ORGANIZATIONS.

In connection with the new building idea there ought also to be an effort for the consolidation of a number of the local organizations which are working along parallel lines but under separate organizations. The new constitution will permit this and the idea could be carried out along the lines of the Chamber of Commerce and Manufacturers' Club of the city of Buffalo. The constitution of this organization was kept largely

in mind in the preparation of our own new constitution. In that city such organizations as the retail merchants, the insurance men, the wholesale dealers, the real estate men and others engaged in similar lines of business are all merged in the larger organization. Each line of trade, however, has its own separate committee with a president and secretary, and carries on matters pertaining to its own line of business entirely separate and independent from the main organization. No action taken by these committee organizations is binding upon the main organization unless concurred in by the main organization, but on the other hand the distinct matters coming under the scope of these committees are not interfered with by the main organization unless they are at variance with its general policy. These committees have the use of the Chamber of Commerce headquarters and meeting rooms and are virtually independent organizations, but all are a part of the one large organization and the expenses are all merged in the one organization. Such a combination of forces is possible here, and in addition to effecting a real economy in operation would also make it possible to bring about united action of all lines of trade without the necessity of securing separate action by a number of organizations.

These are some of the projects of particular importance to the organization itself which ought to be taken up and handled in a careful way for the benefit of the organization, and, through it, the community.

### COMMISSION GOVERNMENT.

There are a number of municipal matters of importance in which the organization has taken an active interest during the past year. Perhaps the largest thing of this character which was undertaken was the proposition to secure from the Legislature a commission government bill for third class cities. This effort, as you know, failed. Scarcely anyone, however, expected that the measure would go through with favorable action at this session, and in the light of this belief the progress which the bill made was decidedly encouraging. The bill was not at any time in the form in which this organization's committee on commission government would like to have seen it passed, but it was felt that if even it could be passed as a starter, with the simplified form of government recognized, it would be possible later to so amend it as to include those features which are so prominent in similar measures in other states and are deemed desirable. The fight for this measure has just begun and the organization from this city, in conjunction with those from Erie, recognized as being the leaders in the fight, should at once start the preparation of a satisfactory bill for presentation at the next session of the Legislature, together with such a campaign of education as will ensure its passage. This bill should be modeled after those passed by the Legislatures of Iowa and New Jersey.

The effort to secure the passage of the so-called Greater Pittsburg bill was also a failure, owing to the withdrawal of the bill by those who presented it. There was a great deal of misinformation and mistaken sentiment concerning this bill, and the opinion locally as to its merits was divided, but the bill in the last analysis was simply a recognition of the fact that the greatest good to the greatest number should prevail. Similar measures are in effect in other States, and the measure will ultimately, no doubt, become a law here. Voluntary annexation is, of course, preferable to forcible annexation, but if Wilkes-Barre waits for voluntary annexation it will be a long time, because of the peculiar conditions in which it is placed, before some of this adjacent territory is annexed, and it is not fair to the city that small obstructive minorities should be permitted to strangle the growth of the city to which these communities owe in large part their existence.

### MUNICIPAL PROBLEMS.

The Solomon's Creek, grade crossings elimination, public comfort station, and South street bridge matters are being well handled, with prospects of success in each of them. These are great undertakings and cannot be accomplished at once nor sometimes with the speed with which we would like to see them moved, but the groundwork for the solution of each of these problems is being carefully laid and when solved and the work completed they will have been well done.

### CONTINUED PROSPERITY.

Prosperity seems to be the regular thing for Wilkes-Barre and the improvements that are constantly being made are indicative of the faith in the city's future which is held by the residents of the city and those who have invested their money here. Building this year of 1911 is going on at an unprecedented rate and the growth in this line which the city has enjoyed during the past five years and which was pictorially and statistically shown in the booklet recently distributed by the Board of Trade, bids fair to continue with unabated strength. Briefly stated, the growth during the period from 1905 to 1909, inclusive, was just about four times as great as during the preceding five years. The record made last year of $2,052,180 in value of building permits was considerably over the average annual valuation for the five years preceding, and promises to be exceeded this year.

### MARVELOUS BUILDING GROWTH.

For the first five months of last year the value of new buildings erected within the city limits was as follows, compared with the first five months of 1911:

| 1910. | | 1911. | |
|---|---|---|---|
| January, | $ 70,324 | January, | $ 95,003 |
| February, | 72,713 | February, | 84,762 |
| March, | 157,343 | March, | 209,727 |
| April, | 260,585 | April, | 317,310 |
| May, | 275,000 | May, | 320,580 |
| | $835,965 | | $1,027,382 |

Increase for 1911, $191,417.

The building during the year has been general in character and an encouraging feature is found in the fact that the value of brick and concrete buildings erected each year is now greater than the value of frame buildings, thus reducing the probabilities of fire losses. Among the building operations of $10,000 or over during the year, since June 1, 1910, have been the following:

Spring Brook Water Supply Co., office building, N. Franklin.
Lynch & Kilgallon, wholesale, S. Pennsylvania.
City Hospital, addition, N. River.
Home for Friendless, addition, S. Franklin.
R. T. Pettebone Estate, store and flats, N. Main.
Grace Lutheran Congregation, Church, S. Franklin.
Charles F. McHugh, residence, Carey avenue.
R. J. Flick, alterations, S. Main.
E. B. Davidow, stores and flats, Ross and Hazle.
G. O. Hoover, residence, Academy.
The Wilkes-Barre Co., power house, Bennett.
Lawrence Myers Estate, 20 dwellings, Centre Court.
Richard D. Bennett, residence, Riverside Drive.
Barney Gottlieb, tenement, Welles.
Maurice Gaertner, tenement, S. Main.
Louis Tisch, residence block, S. Franklin.
C. H. Turner & Co., warehouse, Sambourne.
Frank Kuss, residence block, E. South.
Sterling Hotel, alterations, River and Market.
J. J. Rausche, store and flats, S. Washington.
George S. Post, warehouse, S. Pennsylvania.
Seeherman & Gross, hotel, S. Pennsylvania.
Isidor Gross, store and flats, E. South.
Ferdinand Maier, store and flats, S. Washington.
Lyman H. Howe, residence, Riverside Drive.
C. F. Huber, residence, S. River.
Laning Building, alterations, Public Square.
Hurwitz & Engel, additions, S. Main.
Wilkes-Barre Lodge, B. P. O. E., club house, N. River.
J. M. Ward, store and flats, S. Main.
Wilkes-Barre City School District, public schoool, Sturdevant.
H. F. Phillips, residence block, S. Franklin.
Gen. C. B. Dougherty, residence, Riverside Drive.
S. Z. Poli, stores, S. Main.
W. S. Casterline, 12 dwellings, Sterling.
Builders' Real Estate Co., 11 dwellings, Gates.
W. S. Casterline, 12 dwellings, Poplar.

### FACTORIES ENLARGING.

In factory growth there has been substantial progress during the year. A number of the local concerns, among them the Sheldon Axle Co., the Wilkes-Barre Lace Manufacturing Co., the Vulcan Iron Works, the Wyoming Valley Lace Co., and the Adder Machine Co., have constructed additions or made improvements to their plants. In addition to these the new brick yard of John A. Schmitt's Sons has been opened, the new plant of the Diamond City Brick Co. is in full operation and has met with such success that a fourth kiln has been erected, and the Wilkes-Barre Co., the Wilkes-Barre Railway Co., and Spring Brook Water Supply Co., the public service corporations, have made extensive and costly improvements. The Carr bakery and the Charles Becker ice cream factory have also started operations in their new places of business and the Miles Paint Manufacturing Co., started during the year, has met with a large measure of success. It is expected that within the next few months new buildings will be erected for the use of the Penn Tobacco Co. and the Adder Machine Co.

### INCORPORATIONS OF A YEAR.

The following concerns, to do business in Wilkes-Barre and vicinity, have been incorporated since the last annual report:

| | |
|---|---|
| Builders' Real Estate Co. | $10,000 |
| Wilkes-Barre Laundry Co. | |
| Jersey Queen Stock Farm | 5,000 |
| Wilcoke Realty Co. | 5,000 |
| Riverside Hospital and Training School | 25,000 |
| Wyoming Valley Homeopathic Society | 10,000 |

| | |
|---|---|
| Diamond City Rug and Carpet Co. | 5,000 |
| B. G. Carpenter & Co. | 50,000 |
| The Square Motor Car Co. | 25,000 |
| Wilkes-Barre & Luzerne Street Railway Co. | 6,000 |
| Hanover Township Electric Co. | 5,000 |
| Wilkes-Barre Township Electric Co. | 5,000 |
| Fairview Township Electric Co. | 5,000 |
| Wright Township Electric Co. | 5,000 |
| Dorrance Township Electric Co. | 5,000 |
| Keystone Quarry Co. | 20,000 |
| Hershberger Auto-Bus Co. | 5,000 |
| Hanover Power Co. | 5,000 |
| Wright Power Co. | 5,000 |
| Ashley Power Co. | 5,000 |
| Wilkes-Barre Power Co. | 5,000 |
| Wilkes-Barre Township Power Co. | 5,000 |
| Plymouth Anthracite Coal Co. | 7,500 |

### BANK CLEARINGS SHOW GAIN.

Bank clearings* also show the steady growth of business, having increased from $51,897,937.69 in 1905, to $66,314,784.50 in 1909, while last year the total was $71,209,767.04, an increase of nearly $5,000,000 for the year. For the first four months of this year, as compared with the same period last year, there is also shown a gain, as follows:

| 1911. | | 1910. | |
|---|---|---|---|
| January, | $ 6,479,116.15 | January, | $ 5,961,472.28 |
| February, | 5,473,379.17 | February, | 5,327,384.58 |
| March, | 6,282,487.62 | March, | 5,403,812.57 |
| April, | 5,437,587.79 | April, | 6,224,267.28 |
| Total, | $23,582,570.73 | Total, | $22,916,936.71 |

*The Wilkes-Barre Clearing House Association clears only for the banks within the city limits.

During the year the Heights Deposit Bank, a new institution, commenced business and there are now twelve banks within the city limits and a new bank for the southern section of the city, to be known as the Hanover Bank, has reached the stage where the necessary capital of $50,000 has been raised, the directors chosen, application has been made for a charter and a site is about to be secured. The condition of the twelve city banks in April, 1911, is shown in the following table, prepared by J. Lucas Williams, cashier of the South Side Bank, for the April issue of the Board of Trade Journal.

## Condition of Banks and Trust Companies April, 1911.

| Wilkes-Barre. | Capital. | Surplus and Profits. | Deposits. | Loans and Investment. | Reserve and Cash. | Div. |
|---|---|---|---|---|---|---|
| Wyoming National Bank | $ 150,000 | $ 727,617 | $ 2,432,000 | $ 2,634,000 | $ 826,500 | 16 |
| First National Bank | 375,000 | 510,760 | 2,330,156 | 2,663,606 | 553,823 | 8 |
| Second National Bank | 500,000 | 989,610 | 4,732,419 | 4,706,165 | 1,510,799 | 10 |
| Miners' Savings Bank | 150,000 | 1,099,110 | 2,664,981 | 3,276,127 | 637,953 | 16 |
| Deposit and Savings Bank | 150,000 | 472,822 | 2,607,482 | 2,718,418 | 402,522 | 10 |
| People's Bank | 300,000 | 716,728 | 1,772,438 | 2,301,391 | 352,895 | 14 |
| Anthracite Savings Bank | 200,000 | 624,847 | 1,735,850 | 2,145,000 | 391,122 | 8 |
| Wyoming Valley Trust Company | 350,000 | 638,532 | 2,124,664 | 2,254,262 | 456,888 | 10 |
| Luzerne County National Bank | 400,000 | 141,274 | 1,036,918 | 1,281,821 | 234,290 | 4 |
| South Side Bank | 75,000 | 24,716 | 420,205 | 418,317 | 103,105 | 4 |
| Heights Deposit Bank | 50,000 | 17,239 | 173,246 | 182,792 | 55,020 | .. |
| Dime Deposit Bank | 200,000 | 116,215 | 522,146 | 731,100 | 101,847 | .. |
| | $2,900,000 | $ 6,079,470 | $22,552,505 | $25,312,999 | $ 5,027,364 | |

City Population, 67,105.

### SUBURBAN BANKS.

There are sixteen banks in Wilkes-Barre's suburban territory, including the Dallas bank, an increase of one since last year. The fifteen banks had last year at this time capital of $1,425,000, surplus and undivided profits of $1,984,016.43, and deposits of $12,570,329.20. This year the banks in the same territory have a combined capital of $1,525,000, an increase of $100,000; surplus and undivided profits of $2,153,089, an increase of $169,073, and deposits of $13,351,408, an increase of $781,079. This shows total deposits of $35,903,913 for the territory of which Wilkes-Barre is the immediate centre, while the total deposits for the county, inclusive of the banks at White Haven, Freeland, Hazleton and Shickshinnny, amount to $45,459,935.

### DESIRABLE PUBLICITY.

Wilkes-Barre has been receiving a lot of publicity of the right sort during the year and the concerted effort to make Wilkes-Barre known for what it really is is meeting with success. The hill climb, the water sports conducted by the Board of Trade and enjoyed by thousands, the successful ball team under the direction of Messrs. Clymer and Turkes, and the aviation meet, just concluded, have all combined to give Wilkes-Barre an excellent reputation as a town which supports and maintains clean and honorable sports.

Several large conventions have also been held during the year and have given beneficial publicity to the city.

### TWO NEW PUBLICATIONS.

The Board of Trade has issued two special publications during the year, one an issue of 10,000 copies of a small folder designed for free distribution among convention delegates and the other a more pretentious publication, off the press in April, showing the growth of the city during the past five years. Three thousand copies of this brochure were printed and one thousand have already been distributed. The publication of these booklets, without calling upon the local business men for support in the form of advertising, has made severe inroads upon the treasury, but it is the belief of the Secretary that they are more dignified and effective without the advertising features and good results are confidently expected. The small booklet has been distributed to date as follows:

| | |
|---|---|
| Sons of Veterans convention | 700 |
| Board of Trade members and city officials | 500 |
| Commercial organizations and newspapers | 200 |
| Christian Endeavor convention, Franklin | 250 |
| National Distributors' convention, Evansville, Ind. | 100 |
| Third Class City League convention, York, Pa. | 125 |
| Industrial Department D. & H. R. R. | 50 |
| Industrial Department, L. V. R. R. | 50 |
| Luzerne County Fair, Board of Trade exhibit | 2,200 |
| State Electrical convention, Glen Summit | 250 |
| Soap Manufacturers throughout country | 350 |
| Polish Union of America convention | 100 |
| County Teachers' Institute | 225 |
| Y. W. C. A. convention | 100 |
| Luther League convention | 50 |
| Odd Fellows' convention | 1,000 |
| Daughters of Rebekah convention | 500 |
| Pennsylvania Pharmaceutical Association, Buena Vista Springs | 50 |

Another form of publicity was the Board of Trade booth maintained at the county fair through the courtesy of the Luzerne County Fair Association in providing space free, and with the co-operation of the Park Commission, who provided attendants. Several thousand booklets were distributed, as noted above, together with several thousand blotters and much other Board of Trade literature. Attractive placards setting forth the advantages of Wilkes-Barre and Luzerne county were displayed and the exhibit, as a whole, attracted much comment.

### BOARD OF TRADE JOURNAL.

The quarterly issues of the Board of Trade Journal have exceeded in quality and circulation and size the high mark set in former issues and the last number, containing in *fac simile* the recently published Board of Trade booklet, has supplemented the brochure issue of 3,000 copies by the Journal issue of 1,500 copies. C. K. Gloman, editor and proprietor of the Journal, is producing a publication of which the Board of Trade and city may well feel proud and its distribution is, no doubt, productive of much good. The various issues of the year were as follows:

July, 24 pages, 1,400 copies.
October, 18 pages, 1,350 copies.
January, 36 pages, 2,500 copies.
April, 48 pages, 1,500 copies.

### SPECIAL MAGAZINE ARTICLE.

At the request of the editor of The American City, a monthly magazine published in New York city and devoted to the development of the civic improvement idea, your Secretary prepared an article which was made the leader in the issue of September, 1910. The article was entitled "What Wilkes-Barre Has Accomplished", and was illustrated with views of the park and river common improvements, while on the cover page was shown the seal of the city. This magazine

has a country-wide circulation and inquiries were received in response to the publication from all parts of the country. The following editorial from the Erie Dispatch is typical of the general comment:

"The last number of The American City is rich, both in the record of things accomplished and in the story of splendid endeavor all over the country. * * * There is much in the article of more than passing interest to us in Erie. It shows us what can be done in a city of our size if it is once wide awake. The evidences of Wilkes-Barre's progress are ready to hand. It has been accomplished and the city is still going ahead because of the splendid civic spirit of co-operation. There is no continual crying out aloud for lack of funds. Where the city could not appropriate enough there were liberal individuals and even industrial corporations to supply the want."

The editor of The American City himself said in the same issue in which the Wilkes-Barre story was published:

"There are parts of the article on Wilkes-Barre that read like the record of an epidemic. The first serious case of 'donation' occurred April 27; a few days later another citizen became infected; on July 15 and 18 there were two more cases, one of them directly traceable to the first case, as was also a later case in the same year. In the following year the largest donor had a relapse, and then the epidemic spread to coal companies and manufacturers, and no one would dare to predict the end. Fine, isn't it? But how did the first victim of civic 'donation' become infected? Probably by seeing or reading of a playground in some other city. And many a man will become infected by spending a few days in Wilkes-Barre or reading about what its citizens have done. The American City is proud to be the spreader of this sort of contagion, and we shall be disappointed if a million dollars worth of land is not presented to other cities as a result of reading of the civic generosity of these citizens of Wilkes-Barre."

### NOVEL ADVERTISING PLAN.

One of the best advertising features of the year, however, was the result of the resolution introduced into the City Councils by Edwin B. Morgan, calling upon the City Clerk to attempt to have the city's name copyrighted. This novel effort provoked all kinds of comment from all parts of the country, ranging from grave to gay and the sublime to the ridiculous, but the Williamsport Gazette and Bulletin sized up the situation pretty accurately in its editorial, which was as follows:

"POSITIVELY GREAT.

"It is getting to be quite the thing to poke fun at Wilkes-Barre for wanting to copyright its name, but we suspect that some shrewd person or other is chuckling in his sleeve over the success of this scheme to get the city prominently into the public eye. As an advertising snap it is great—positively great. Wilkes-Barre has become known from one end of the country to the other. Thousands of people who never heard of the town are in a manner acquainted with it, and altogether they have found that it is a pretty good community. Also that it is the home of the liveliest advertising agent we have heard of in some time."

Colonel Roosevelt's trip to the anthracite region, with Wilkes-Barre as the central point on his trip, also added several hundred columns of newspaper notices to the general line of publicity given the city.

### MONTHLY BULLETIN.

During the year, also, the Secretary started the publication of a monthly Bulletin, in which is given the meeting notices and information as to the activities of Board of Trade committees and members during the month. The distribution of this publication is confined to Board of Trade members and commercial organizations and serves to keep members in touch with the organization even though they cannot attend meetings or neglect to do so.

At the present time the Board of Trade has on exhibition at the First Municipal City Planning Exhibition in America, held at the City Hall, Philadelphia, its map of the present and proposed park area of the city and vicinity. This exhibit is not a pretentious one, of course, but still serves to show that Wilkes-Barre is "alive, awake and actively astir".

The city has been made the subject of several write-ups by various fraternal organization papers, by reason of their conventions in this city and the Board of Trade has usually furnished cuts and sometimes the subject matter for these articles.

Through the energetic action of the Civic Club, aided by the Sanitary Committee of Councils, under the able direction of Edwin B. Morgan, a successful clean-up week campaign was conducted this year and the novel feature afforded by the collection of 50,000 tin cans at Brookside by the children of that locality, was made the subject of a full page cut with comment in the issue of Collier's Weekly of the date of May 13.

### PRAISE FROM ABROAD.

A copy of the new Board of Trade publication was sent to Richard B. Watrous, secretary of the American Civic Association, and the following letter of acknowledgement was received, showing that Wilkes-Barre's activities along the line of civic improvement are being recognized:

"I am in receipt of your beautiful publication entitled "Wilkes-Barre, the Diamond City", and hasten to congratulate you upon the beauty of the booklet and the excellence of its contents. There is no doubt that the generous distribution of such a booklet will awaken favorable attention to Wilkes-Barre. In our lectures, given before many communities, we always take a great deal of pleasure in showing pictures of some of the notable work that has been done for the improvement of the Wilkes-Barre water fronts.

"Very truly yours,
(Signed) "RICHARD B. WATROUS,
"Secretary."

### CONVENTIONS COMING.

At the June meeting of last year resolutions were adopted calling upon the Secretary and Convention Committee to endeavor to have the State conventions of the Christian Endeavor Society and Pharamaceutical Association brought to this city. The movement to capture the 1912 convention of the Christian Endeavor Society was successful, and although the committee failed to secure the Pharmaceutical Association for 1911, such a hard fight was put up that it is expected that the convention will come to Glen Summit Springs in 1912. The State convention of the Brotherhood of America was held here during the year and with such evident enjoyment that the national convention is to be held here in 1912. With these for a start Wilkes-Barre ought to go out after more and make 1912 a banner convention year. The Christian Endeavor convention will probably be the largest ever entertained in this city.

### BOARD OF TRADE LIBRARY.

The Board of Trade Library is being constantly extended in scope, through the courtesy of R. L. Polk & Co., the directory publishers, and now contains directories of more than 200 cities in all parts of the United States. The company has also offered to publish in its Wilkes-Barre directory this year a statement to be prepared by the Secretary, showing the real size of this community, including its suburban territory. This directory will be placed in the directory libraries of other cities and through it the city will be able to obtain some publicity on its "metropolitan district."

### LARGER MEMBERSHIP NEEDED.

The membership of the organization is not what it should be, considering what a number of other cities of about the same size enjoy, nor is it what it must be if the organization is to become the power in the community it might be. There has been loyal support of the organization, however, and an increased respect for it is developing as it interests itself in public affairs. Quite a number of members have been added during the year, so that there has been no net loss during the year in spite of resignations and deaths and those who have been dropped from the rolls for various reasons. Among those whose names have been added to the rolls during the year, inclusive of those presented at this meeting, are the following:

Adams Express Co., W. E. Seymour, agent, 8 N. Main.
Abraham G. Nesbitt, Kingston.
O. A. Gates, 105 Coal Exchange.
O. A. Kleeman, 28 S. Main.
Royer Bros. & Co., 15 S. Franklin.
Arthur L. Stull, 61 W. South.
J. G. Seitzinger, 136-8 Barney.
Lyman Searfoss, 63-5 E. Market.
Joseph Tischler, 248 E. Market.
E. A. Wakeman, 27 N. Main.
Wilkes-Barre Business College, Savoy Building.
Bonsey & Rifkin, Second National Bank Building.
Y. M. C. A., Charles F. Johnson, Secretary.
W. J. Pauling, Public Square.
Hiram H. Smith, 515 N. River.
Keystone Calendar & Printing Co., rear 29 N. Main.
H. J. Neuburger & Co., S. Main.
Brice Hayden Long, Coal Exchange Building.
Miles Paint Mfg. Co., 227 S. Pennsylvania.
John M. Cobb, Laning Building.
Dr. E. Hogg, 29 Butler lane.
Wilkes-Barre Iron Mfg. Co., Hanover and Race.
W. George Whitfield, 44 Laning Building.
Rev. Dr. E. E. Helms, 65 Academy.
Thompson H. Rowley, Rowley's Band, 58 Elizabeth.
Wilkes-Barre Review, Savoy Building.
Hon. B. R. Jones, Second National Bank.
P. J. Frank Janssens, 156 W. River.
John B. Dobson, 180 Carey avenue.
D. P. Griffiths, 325 E. Market.
R. S. Patterson, 707 S. Main.
Knapp & Bosworth, 15 S. Franklin.

### MUNICIPAL IMPROVEMENTS.

The Board of Trade has taken considerable active interest in municipal affairs during the year and has recently succeeded in inducing the City Councils to agree to hire an expert sanitary engineer to prepare plans for the removal of Solomon's Creek. This Solomon's Creek matter has been before the Board of Trade for a number of years, and it is believed that the problem is now about to be solved along the right lines.

At a recent meeting of the Municipal Improvements

Committee it was decided to appear before Councils, urging that arrangements be made for a bond issue in sufficient amount to cover the city's share of the proposed South street bridge and of the Solomon's Creek improvement, to provide for the extension of the new surface drainage sewer from the railroad tracks to the East end, to provide for the erection of a public comfort station and the repaving of Hazle street from Parrish to the city line, and of Carey avenue from Hanover to the city line.

The Board also interested itself in the elimination of street beggars and the taxing of itinerant street vendors.

### MEETINGS AND SPEAKERS.

Nine meetings of the organization, including this one, have been held during the year, one consisting of a smoker and luncheon at the Sterling. There has been a growing interest and attendance at these meetings, a number of them having been made especially interesting by the delivery of lectures on special topics. At the smoker and luncheon on October 19, the speakers were Charles F. Johnson, Secretary of the Y. M. C. A.; C. F. Hess, President of the Dime Deposit Bank; William Miles, proprietor of the Miles Paint Manufacturing Co.; Messrs. Fred Fowler and C. S. Hook, of Toronto, and Andrew Hourigan, who acted as chairman of the social session.

At the meeting on November 28, Mr. John D. Long, representing the National Association of Manufacturers, gave an address on "The Development of Foreign Trade" and the following evening Mr. James L. Ewell, of the same organization, delivered a lecture on "The Merchant Marine" under Board of Trade auspices.

At the meeting on January 3, Mr. Robert T. Lozier, President of the New York Electrical Society, gave an illustrated address on "Coal Tar and Its By-Products."

On January 30, following the meeting in the Y. M. C. A. lecture room, a lecture was given in the Y. M. C. A. auditorium by Mr. A. W. Wyndham, of New York City, formerly of the Panama Canal Engineering Board, on "The Panama Canal". This lecture was well illustrated and proved decidedly enjoyable and profitable to the audience of a thousand or more. It was given under the joint auspices of the Board of Trade and Y. M. C. A.

At the meeting on March 28, Mr. Frederick L. Ford, City Engineer of Hartford, Conn., gave an illustrated address on "Civic Art and the Development of Municipal Improvements in European Cities". His lecture was given with special reference to the public comfort station idea and was attended by members of the City Council, Park Commission, and Civic Club, in addition to Board of Trade members.

At the meeting to-night the principal speaker is to be Mr. P. H. Burnett, Industrial Commissioner of the Lehigh Valley Railroad, who will give an explanation as to the working of the Development Fund idea in various cities along the line of the Lehigh Valley.

### A SUCCESSFUL BANQUET.

The Board of Trade banquet, held on April 25, was the most successful in point of attendance of any ever held by the local organization, there being 570 men present, while the speeches were of a practical character and resulted in stirring up enthusiasm along definite lines. The banquet committee has received the special thanks of the organization for its labors.

### COMMITTEE ACTIVITIES.

In July, 1910, water sports were conducted on the river under the auspices of the Board of Trade and the personal direction of W. A. Rogers, Physical Director of the Y. M. C. A. This event was a most successful one and several thousand people lined the banks on a hot afternoon witnessing the races and contests of various kinds. This event ought to be made an annual affair.

Your Committee on Legislation and Taxation has been hammering away during the year on the insurance rate question and within the month has succeeded in having the engineers of the Underwriters' Association make a re-survey of local conditions with the idea of securing a reduction in the penalties imposed.

The Secretary during the year attended the convention of the American Association of Commercial Executives, held at Grand Rapids, Mich., as a delegate from this body, and also made several inspection trips by direction of the Committee on Manufactures. During the year, also, Acting President Bridgman, the Secretary, and S. J. Strauss served as a committee to attend the hearing on the Greater Pittsburg Bill before the Judiciary Special Committee of the House of Representatives, at Harrisburg, urging the passage of the measure. As previously stated, the bill was withdrawn by its authors.

The Committee on Manufactures has also considered a number of matters during the year and gave its recommendation to one concern which had been carefully investigated, but this concern declined later to enter upon a campaign for subscriptions locally and was not located here. Two propositions are now pending before the committee, one of which could be handled through the formation of a Development Fund and the other a local concern seeking to become incorporated.

The Transportation Committee during the year suc-

ceeded in having the Pennsylvania Railroad put on a chair car service between Wilkes-Barre and Harrisburg and also has up for action the question of securing a suitable site for the proposed Government Mine Rescue Station. The Pennsylvania Railroad is to discontinue the chair car service established, because of lack of sufficient patronage. Offers of several sites for the Mine Rescue Station have been secured but none have yet been accepted and the Bureau of Mines has promised not to take any definite steps as to the erection of a station elsewhere until this organization has first been notified. The committee also succeeded in inducing the Wilkes-Barre & Hazleton Railway Co. to erect a shelter station at Ashley—this in response to a resolution introduced by J. K. P. Fenner, of Ashley.

The work of the Publication Committee has been treated under the head of "Publicity," the two brochures published during the year having been issued under the direction of this committee.

### NEW CONSTITUTION, BY-LAWS AND NAME.

One of the accomplishments of the year was the drafting of a new Constitution and By-Laws, broadening the scope of work of the organization, and carrying with them incidentally a change in name from Board of Trade to Chamber of Commerce. Application has already been made for an amendment to the charter which will permit this change of name and also the method of government. The court has granted the application and under the new charter the method of electing officers and the form of government are radically changed and improved upon, in the judgment of the committee. This matter has been so recently approved by action of the full Board that extended reference to it is not required.

### ACTIVITIES OF THE YEAR SUMMARIZED.

Councils requested to prohibit street begging. Ordinance enacted.

Councils requested to restrict street vending. Ordinance to be introduced.

Wilkes-Barre & Hazleton Railway Co. requested to locate station at Ashley. Request granted.

Assisted in securing State convention of Christian Endeavor Society for 1912.

Endeavored to secure State convention of Pennsylvania Pharmaceutical Association for 1911. Failed for 1911 but expect to get it for 1912.

Joined in successful petition to Congress to provide permanent homes for diplomatic representatives abroad.

Joined in successful petition to Interstate Commerce Commission for thorough investigation of express rates and charges.

Prepared section maps for Automobile Club of Philadelphia, as a result of which several routes to this city from Philadelphia and on to northern points are described and published in the Year Book of that club.

Sent delegate to the Williamsport conference on Commission Government and took prominent part in attempt to secure legislation favorable to Commission Government.

Sent committee to Harrisburg to assist in securing passage of so-called Greater Pittsburg Bill. This committee also attended hearing on surface protection bill, which has since passed both branches of the Legislature.

Effort continued to secure reduction in insurance rates. Several conferences held with insurance engineers and water company officials, resulting in reinspection by engineers, of fire and water defenses.

Successful water sports conducted on the Susquehanna on July 9.

Detailed information secured from manufacturers of community as to capitalization, production, employees, etc., for use in the aggregate.

Successful smoker and luncheon held at the Sterling.

Nine regular meetings held during the year.

Six special lectures given under Board of Trade auspices.

Made an effort to secure publication by Census Bureau of a special report on Wilkes-Barre's "metropolitan district". Effort failed because city does not conform to ruling establishing basis of such reports.

Assisted in securing location in Wilkes-Barre of Miles Paint Mfg. Co.

Provided advertising banners for special train carrying C. T. A. U. Regiment to Boston.

Inaugurated effort of City Councils to secure copyright of city name, one of the best advertising affairs ever carried through.

Maintained exhibit at the Luzerne County Fair, distributing several thousand pieces of advertising matter.

Attempted to secure Col. Roosevelt's attendance at annual banquet.

Sent delegate to American Association of Commercial Executives' Convention at Grand Rapids, Mich.

Investigated a number of manufacturing concerns desirous of securing local assistance. Favorable recommendation on one.

Took party of local manufacturers to Hazleton Industrial Exposition with the idea of stimulating interest and enthusiasm for a similar affair here.

Had representation at the Pan-American Conference at Washington in February, in person of Mr. Wilson J. Smith.

Revised Constitution and By-Laws so as to provide broader scope, popular elections, change in name from Board of Trade to Chamber of Commerce, etc.

Held annual banquet, attended by 570 members and friends of the organization.

Assisted in securing offers of several sites for the proposed Mine Rescue Station.

Started publication of monthly meeting notice and bulletin.

Took a poll by mail of the residents of the borough of Dorranceton as to their sentiments in connection with annexation to Wilkes-Barre.

Assisted in effort to secure the closing of the carriers' window at the local postoffice on Sundays.

Induced City Councils to agree to hire an expert sanitary engineer for the purpose of preparing plans for the removal of Solomon's Creek along the lines already approved at a conference of the various parties interested, called by the Board of Trade. Preliminary plan prepared by City Engineer.

Agitated question of erection of a public comfort station, resulting in an initial appropriation by Councils for the purpose.

Appropriated $25 to aid Civic Club in clean-up week campaign.

Appropriated $25 to the Water Sports Fund.

Appropriated $125 for the Board of Trade cup for the annual hill climb of the Wilkes-Barre Automobile Club.

Protested against enactment of bill levying special tax on production of anthracite coal and was represented by Gen. Dougherty at legislative hearing. Bill was defeated.

Co-operated with Pittsburg and Scranton in securing commission government for those cities, having in mind the time when Wilkes-Barre will become a city of the second class.

Started movement to secure permanent headquarters for the organization, either in a building of its own or in some place especially adapted to its needs.

Published brochure showing progress of Wilkes-Barre during past five years. Three thousand copies printed.

Published edition of 10,000 copies of small booklet for free distribution among convention delegates and visitors.

Maintained Wilkes-Barre exhibit at First Municipal City Planning Exhibit at Philadelphia in May, 1911.

Distributed 6,800 booklets among delegates and fair visitors.

Adopted resolution favoring erection of tuberculosis sanitarium by Poor Board.

Sent out over 15,000 pieces of mail matter.

Added nearly 100 volumes to directory library, now one of the most complete in the country.

## FINANCIAL STATEMENT.

| | | |
|---|---|---|
| Balance in bank, June 1, 1910 | $ 918.58 | |
| Amount collected for dues, 1910-1911 | 3,703.33 | |
| One map of Wilkes-Barre | 10.00 | |
| Money received for banquet expenses | 30.72 | |
| Total | | $4,662.63 |

EXPENDITURES.

| | | |
|---|---|---|
| Salaries | $1,932.50 | |
| Publicity | 84.05 | |
| Meeting expenses | 228.70 | |
| Electric lighting of S. Wilkes-Barre sign | 65.00 | |
| Incidentals | 126.45 | |
| Board of Trade cup for Hill Climb | 125.00 | |
| *Printing | 356.11 | |
| Addressograph machine for office use | 100.88 | |
| Subscriptions for Board of Trade Journal | 244.62 | |
| Contribution to water carnival | 25.00 | |
| Fair exhibit expenses | 71.30 | |
| R. G. Dun & Co., one-half year subscription | 75.00 | |
| †Publications | 714.63 | |
| Revolving duplicator, purchased for office use | 31.50 | |
| Traveling expenses | 138.38 | |
| Advanced to banquet fund | 30.72 | |
| Contribution to Civic Club | 25.00 | |
| Total | | $4,374.84 |
| Amount collected | $4,662.63 | |
| Amount expended | 4,374.84 | |
| Balance in bank, June 1, 1911 | | $ 287.79 |

*Under this head is included the cost of stamped envelopes and stationery for use of the office, also the printing of the monthly meeting notices and all other printed matter except the cost of publication of the brochures and Board of Trade Journals, which will be found under separate heads.

†This total does not include the bill of the Wilkes-Barre Record Co., amounting to $371.25, for the printing of the booklet, "Wilkes-Barre, the Diamond City", payment for which was not made during this fiscal year.

# CONSTITUTION AND BY-LAWS

OF THE

# WILKES-BARRÉ CHAMBER OF COMMERCE,

**As Adopted at the Meeting on May 1, 1911.**

## CONSTITUTION.

### ARTICLE I.

NAME.

This Association shall be called the "Wilkes-Barre Chamber of Commerce", and shall be composed of individuals interested in the general prosperity of the city of Wilkes-Barre and its environs.

### ARTICLE II.

OBJECT.

To inculcate just and equitable principles in trade, to establish and maintain uniformity in commercial usages, to acquire, preserve and disseminate valuable information, to educate and stimulate public sentiment and encourage action on matters affecting the general welfare, and to adjust controversies and misunderstandings in business between members of the Chamber.

### ARTICLE III.

OFFICERS AND THEIR DUTIES.

SECTION 1. The officers shall be a President, three Vice Presidents, Secretary and Treasurer.

SECTION 2. It shall be the duty of the President to preside at all meetings of the Chamber, preserve order, enforce the Constitution, By-Laws, and Rules of Order. He shall decide all questions of order, subject to an appeal to the Chamber. He shall not be entitled to vote except on election of officers, on balloting for members, and when the Chamber is equally divided on other questions, when he shall have the casting vote. He shall sign all orders on the Treasurer for funds required for the payment of bills, when approved by the Finance Committee. At the next regular meeting after the annual election, he shall appoint the standing committees for the year. He shall perform such other duties as pertain to his office.

SECTION 3. It shall be the duty of either of the Vice Presidents, in the absence of the President, to discharge the duties pertaining to the office of President.

SECTION 4. It shall be the duty of the Secretary to keep accurate records of the proceedings of all meetings of the Chamber and he shall issue notices of all such meetings to each member. He shall keep a record of all members of the Chamber, showing the date of proposal, election and completion of membership and termination of the same, in a book provided for that purpose. He shall collect all moneys due the Chamber and pay the same forthwith to the Treasurer, taking his receipt for the same. He shall submit, whenever requested by the President or Chamber, a written report of the matters appertaining to his office, a list of all members of the Chamber in good standing, together with a statement of his accounts. He shall give bonds, with surety, in the amount of one thousand dollars for the faithful performance of his duties, the same to be approved by the President and Trustees. He shall receive compensation for his services, the amount to be fixed for the ensuing year at the regular meeting in September.

SECTION 5. It shall be the duty of the Treasurer to receive all funds of the Chamber and disburse the same only on orders drawn by the Secretary and duly attested by the President. He shall submit at the annual meeting, or whenever requested by the President, or Chamber, a full statement of the receipts and expenditures of the Chamber and report the balance in his hands. He shall give security to the amount of two thousand dollars, to be approved by the President and Trustees, for the faithful performance of his duties.

SECTION 6. The Trustees shall be the governing body of the Chamber of Commerce and shall act in accordance with their duties as hereinafter stated.

### ARTICLE IV.

MEETINGS.

The annual meeting of the Chamber shall be held the last Monday of September of each year, and the regular meetings are to be held on the last Monday of each month, July and August excepted. The fiscal year shall be from June 1 to May 31.

## ARTICLE V.

### MANAGEMENT.

SECTION 1. The government of the Chamber of Commerce shall be vested in a Board of twenty-four Trustees, which shall have control of its property and the direction of its affairs.

SECTION 2. The Board of Trustees shall be selected annually as hereinafter provided. Their duties shall begin on the day following their election, when they shall meet, qualify and appoint a Secretary and such employees as they deem necessary. The Board of Trustees shall select from its own membership the President, three Vice Presidents and the Treasurer, and shall annually fix the salary of the Secretary.

SECTION 3. The Trustees shall have the power to fill all vacancies in the Board, and shall submit at each annual meeting a full report of the condition and finances of the Chamber of Commerce, together with a full review of its work for the preceding year.

## ARTICLE VI.

### ELECTION.

SECTION 1. The Board of Trustees shall be elected by ballot at the annual meeting of the Chamber of Commerce, which shall be held the last Monday in September.

SECTION 2. At the last regular meeting of the Chamber of Commerce, prior to the annual election, nominations for trustees shall be made. Any member who may be placed in nomination by a member in good standing, and seconded, shall be declared a nominee for Trustee and his name posted on the bulletin board of the Chamber of Commerce, where it shall remain until the annual election in September. Twenty-four Trustees shall be elected at the annual meeting on September 25, 1911, eight to serve for one year, eight for two years, and eight for three years. At each annual meeting thereafter eight Trustees shall be elected to serve three years each. No Trustee shall serve two successive terms; this clause is understood as not effective until the annual election in 1914.

SECTION 3. The polls shall be open from 7 p. m. to 9 p. m. on the last Monday of September, at such place as may be selected by the Board of Trustees at their last meeting prior to the annual election. All voting shall be by ballot. No proxies shall be allowed. The number of candidates to be elected receiving the largest number of votes cast shall be declared elected. Members shall be limited to one vote on each ballot for any one candidate at any election, and the member's name must be recorded by the Secretary as his vote is cast. The President shall appoint a committee of three members, who are not officers or Trustees of the Chamber of Commerce, or candidates for any office, to act as judges of election, who shall count the ballots and announce the results immediately after the close of the polls.

## ARTICLE VII.

### CHANGES IN CONSTITUTION.

Any alteration or amendment in these Articles shall be proposed at a regular meeting of the Chamber and shall be acted on at a subsequent regular meeting and shall be approved by two-thirds of the members present.

## ARTICLE VIII.

### COMMITTEES.

The standing committees of the Chamber shall be as follows: Committee on Mines and Mining, Committee on Manufacturing and New Industries, Committee on National, State and County Affairs, Committee on Taxation and Insurance, Committee on Municipal Improvements, Committee on Municipal Government, Committee on Factory Sites, Committee on Transportation, Committee on Finance, Committee on Streets and Highways, Committee on Public Health, Committee on Membership, Committee on Publication, Committee on Conventions, Committee on Education and Social Welfare, Committee on Arbitration, Committee on Art and Public Memorials.

## ARTICLE IX.

### DUTIES OF COMMITTEES.

Committee on Mines and Mining.—It shall be the duty of the Committee on Mines and Mining to take cognizance of conditions affecting the mining of anthracite coal, whether such conditions relate to legislation or otherwise. It shall also be the duty of this committee to assist in maintaining harmonious relations between the operating companies and this community in this, the basic industry of the Wyoming Valley, to the end that the business prosperity of the community may be conserved.

Committee on Manufacturing and New Industries.—It shall be the duty of the Committee on Manufacturing and New Industries to collect and disseminate such information of the commercial, mercantile and manufacturing interests and advantages of the city, both present and prospective, as shall encourage the location of manufacturing establishments in the city or vicinity; to be alert and zealous in encouraging in this Chamber and among the business men of Wilkes-Barre such a broad and liberal commercial spirit as will best advance the general prosperity of the city.

Committee on National, State and County Affairs.—It shall be the duty of the Committee on National, State and County Affairs to consider and report to the Chamber its findings upon such matters as may be re-

ferred to it or taken up by it upon its own initiative, relating to National, State or county affairs, legislative or otherwise.

Committee on Taxation and Insurance.—It shall be the duty of the Committee on Taxation and Insurance to bring to the notice of the Chamber such local legislation as shall be of benefit, or, on the contrary, shall tend to the injury of the interests of the city, with special reference to matters pertaining to taxation, either direct or indirect, to the end that the influence of this Chamber may be exerted for the general good of the city and the material welfare of its people.

Committee on Municipal Improvements.—It shall be the duty of the Committee on Municipal Improvements to pass upon the advisability or feasibility of municipal improvements proposed by the city government or administration, and to encourage and stimulate public interest in favor of such improvements when approved, whether originated by the city government, this Chamber, or some other agency interested in the development of the city.

Committee on Municipal Government.—It shall be the duty of the Committee on Municipal Government to pass upon all measures referred to it or taken up by its own initiative relative to securing and maintaining efficient and economical methods in the government of this city, and report its findings to the Chamber.

Committee on Factory Sites.—It shall be the duty of the Committee on Factory Sites to ascertain the location of available factory sites, together with information concerning their location, price, terms of sale, owners, railroad connections, etc., and keep this information on file for the use of such persons or firms or corporations as may be desirous of locating in the city or its immediate vicinity.

Committee on Transportation.—It shall be the duty of the Committee on Transportation to look after the interests of the citizens of the community as regards freight shipping and receiving facilities, passenger accommodations and freight and passenger rates, to the end that the city may not be discriminated against in these matters and that it may maintain and improve its position as a manufacturing and distributing center.

Committee on Finance.—It shall be the duty of the Committee on Finance to audit all accounts against the Chamber and approve the same for payment, also to audit the accounts of the Secretary and Treasurer and report the same at the annual meeting.

Committee on Streets and Highways.—It shall be the duty of the Committee on Streets and Highways to advise the Chamber from time to time of the improvements made on pavements and to recommend such action as it may deem best for the further improvement of streets and thoroughfares.

Committee on Public Health.—It shall be the duty of the Committee on Public Health to co-operate with the city government and other bodies in an effort to bring the city to the highest possible point of development along lines of public health and sanitation.

Committee on Membership.—It shall be the duty of the Committee on Membership to be constantly on the lookout for new members, to recommend to the Chamber the names of such men as may be worthy and desirous of election, to make new members welcome after election and advise with the Secretary and President as to the assignment of duties for such newly elected members.

Committee on Publication.—It shall be the duty of the Committee on Publication to recommend means of advertising the city through the distribution of printed matter and to direct such publications when authorized.

Committee on Conventions.—It shall be the duty of the Committee on Conventions to co-operate with local organizations in securing conventions to be held in Wilkes-Barre and to assist as far as the means of the Chamber will permit in the entertainment of such conventions.

Committee on Education and Social Welfare.—It shall be the duty of the Committee on Education and Social Welfare to co-operate with the School Board and all in authority in educational matters to provide a wise and thorough system of education for the youth of the city, modern, sanitary and beautiful school buildings, and the best quality of instruction. It shall be the duty of this committee to recommend ways and means for the promotion of wholesome entertainment and pleasure for the people and to co-operate with the city officials for the vigilant safeguarding of the city and community against all conditions which offend public decency, corrupt public morals and are against the law.

Committee on Arbitration.—It shall be the duty of the Committee on Arbitration to, at the request of members of the Chamber, use its best efforts to bring about a satisfactory settlement of any dispute which may have arisen between such members, so as to avoid recourse to litigation over the matter in dispute.

Committee on Art and Public Memorials.—It shall be the duty of the Committee on Art and Public Memorials to cultivate a sentiment in support of a combination of beauty with utility in making public improvements and to assist in securing the location in public parks and buildings of commemorative statuary and other works of art.

## BY-LAWS.

### ARTICLE I.
ELECTION OF MEMBERS.

Any person coming within the meaning of Article I, of the Constitution, desiring to become a member, may be proposed at any regular meeting of the Chamber, and upon recommendation of the membership committee shall be voted for; and if he receives two-thirds of the whole number of votes cast he shall be declared duly elected. A member shall represent but one firm. One active membership shall not give more than one person membership. There shall be two classes of membership, active and supporting, as hereinafter provided.

### ARTICLE II.
ACTIVE MEMBERS.

The active members of this Chamber shall pay annual dues of $10, payable semi-annually in advance.

### ARTICLE III.
SUPPORTING MEMBERS.

Any individual or corporation contributing annually to the support of the Chamber any sum over and above the amount of the regular dues, may be admitted to supporting membership with all the rights and privileges of an active member. For every $10 paid for such supporting membership, in addition to the regular dues, such supporting member will be entitled to an additional active membership, with the rights and privileges of such, and the names of the holders of such active memberships shall be recorded, upon approval by the Membership Committee.

### ARTICLE IV.
PAYMENT OF DUES.

SECTION 1. An applicant for membership shall accompany his application with a payment of $5 to cover the dues of the current six-months period of the fiscal year. If dues of members remain unpaid for a period of two months after the same have become due and payable, the Secretary shall notify the member in writing, and if he shall fail to pay the sum within thirty days after the date of such notice, the name of such member may, at the instance of the Trustees, be presented at the next regular meeting, and upon two-thirds vote of the members present, be stricken from the rolls.

SECTION 2. Any member desiring to withdraw from this Chamber shall present a written request to the Secretary and pay all arrears, and if approved by the Board at the next stated meeting, his membership shall terminate.

### ARTICLE V.
REPRESENTATION.

SECTION 1. Every firm upon becoming a member of this Association, shall record with the Secretary the name of the individual who is to represent the firm and in case of a change in said firm he shall report such change to the Secretary, who shall report the same to the Chamber at the next stated meeting.

SECTION 2. Any member of this Chamber may be represented in the Chamber by any other member of his firm, duly delegated by the written certificate of said member. Any non-resident firm may be represented by a resident representative of said firm, subject to the approval of the Chamber.

### ARTICLE VI.
SUSPENSIONS AND EXPULSIONS.

A resolution for suspension or expulsion of a member shall in all cases set forth the reason therefore, and shall be offered only at a stated meeting of the Chamber, and the same shall be referred to a special committee, who shall investigate and report thereon at the next stated meeting, when a vote shall be taken by ballot, and a two-thirds majority shall be necessary to suspend or expel the said member; provided, always, the member charged with any offense shall be duly notified and served with a copy of the charge preferred against him, at least ten days previous to the meeting of the committee for the hearing of the case.

### ARTICLE VII.
REJECTION OF APPLICANTS.

No applicant for membership, having been once rejected, shall be again proposed within six months from the date of such rejection.

### ARTICLE VIII.
SPECIAL MEETINGS.

Special meetings shall be called by the President, or in his absence, by either of the Vice Presidents, on the written request of eight members, the objects of which shall be inserted in the notice issued by the Secretary, and no other business shall be transacted.

### ARTICLE IX.
QUORUM.

Seven members shall constitute a quorum for the transaction of business.

### ARTICLE X.
ALTERATIONS TO BY-LAWS.

All alterations, additions or amendments to these By-Laws shall be presented in writing at a regular meeting to be acted upon at the next regular meeting subsequent thereto, and on receiving a two-thirds vote of all members present shall be adopted.

### ARTICLE XI.
MOTIONS TO BE IN WRITING.

All motions or resolutions offered shall be reduced to writing if requested.

# ACTIVE MEMBERS.

Abbott, E. A., 238 Stanton, Hazard Manufacturing Co.
Adams Express Co., 8 N. Main, Express.
Adder Machine Co., Kingston, Adding Machine Manufacturers.
Ahern, M. J., 88 E. Northampton, Restaurant.
Alexander, J. E., 161 N. Franklin, Miner-Hillard Milling Co.
Ammerman, Ray, 428 S. Main, The Wilkes-Barre Co.
Anthracite Savings Bank, 9-11 S. Franklin, Bank.
Ashley, H. H., 164 S. River, Coal Operator.
Atherton, T. H., 320-6 Second National Bank, Lawyer.
Bach, C., Kingston, Merchant Tailor.
Baer, Joseph J., 37 Park Ave., Stegmaier Brewing Co.
Barnes, W. Burt, & Co., 32 Welles Building, Merchandise Brokers.
Barney, Charles J., 106 Hanover, Building Contractor.
Bartels Brewing Co., Edwardsville, Brewers.
Baur, Robert & Son, 20 N. State, Job Printers.
Beaumont, Andre A., 54 W. Union, L. & W.-B. Coal Co.
Becker, Charles, 93 S. Main, Confectioenry.
Becker, J. J., 32-4 W. Market, 18-20 E. Market, Restaurants.
Becker, J. W., 100 E. Northampton, City Assessor.
Bedford, Paul, 605 Coal Exchange, Lawyer.
Beers, W. D., 7 W. Market, Retail Grocer.
Bell, George T., & Co., 82 E. Northampton, Commission Merchants.
Bell Telephone Co. of Penna., 33 E. Northampton, Telephone Service.
Benesch, I., & Sons, 32-4 Public Square, House Furnishings.
Bennett, R. Nelson, 304 Bennett Building, Real Estate.
Bennett, Z. Platt, 110 S. Franklin, Phelps, Lewis & Bennett Co.
Berg, Leroy, 29 Public Square, Manager W. D. White & Co.
Bertels, W. B., & Son Co., 421 N. Pennsylvania Ave., Tinware Manufacturers.
Bevan, P. R., 24-6 S. Franklin, Manager J. B. Russell Co.
Biddle & Eno, 102 Coal Exchange, Insurance.
Biddle, C. H., 204 S. Franklin, Biddle & Eno.
Biddle, W. S., 204 S. Franklin, Biddle & Eno.
Bird, George F., Trucksville, The Wilkes-Barre Co.
Blaetus, Evangelos, 89 S. Main, Confectionery.
Bloom, Harry, 41 N. Main, Retail Meats.
Boland, J. M., 106 Second National Bank, Insurance.
Bonsey & Rifkin, 328 Second National Bank, Landscape Gardeners.
Bowden & Northup, Ashley, Lumber.
Bowen, Thomas, 659 S. Main, General Store.
Boyd, J. A., Wilkes-Barre Record Co., Managing Editor.
Bradstreet Co., The, 35 People's Bank, Mercantile Ageney.
Brent, A. J., 421 E. Northampton, Retail Meats.
Brett, George E., 329 N. Main, The Wilkes-Barre Co.
Bridgman, John C., Hazard Mfg. Co., General Manager.
Briggs, J. A., 792 S. Main, Scavenger.
Brodhun, Carl, Hazard Manufacturing Co.
Bromo-Mint Co., The, 110 E. Market, Manufacturer of Bromo-Mint.
Brooks & Co., 500 Second National Bank Building, Bankers and Brokers.
Brown, Percy A., 26 E. Northampton, Retail Meats, Delicatessen.
Brown, T. W., 206 Second National Bank, Oils.
Buckman, E. E., Wyoming National Bank, Assistant Cashier.
Buckman, Dr. E. U., 72 S. Franklin, Physician.
Burke, Mart L., 19 S. Washington, Druggist.
Busy Bee Lunch Room, 59 E. Market, Quick Lunch.
Burnside, Malcolm, Fowler, Dick & Walker, Manager.
Butterworth, R. B., 252 Academy, F. M. Kirby & Co.
Callahan, C. S., 129 N. River, Manager Pocono Ice.
Campbell, A. C., 9 S. Franklin, Lawyer.
Campbell, J. H., 80 S. Washington, Plumber.
Carpenter, B. G., & Co., 6 W. Market, Hardware.
Carr, Arthur C., 31 E. Northampton, Pianos.
Carr, J. B., 335 S. Main, Cracker Manufacturer.
Casper's, Charles, Sons, 39-41 S. Pennsylvania Ave., Wholesale Dry Goods.
Cassedy, H. A., 306 Second National Bank, Street Cleaning Contractor.
Cassedy & Conyngham, 112 Second National Bank, Real Estate.
Catlin, Hon. Sterling R., 229 S. Main, State Senator.
Chase, F. M., L. V. Coal Co., Assistant General Manager.
Chase, Samuel C., 410 Coal Exchange Building, Real Estate.
Challenger Bros., 221-5 S. Washington, Auto Dealers and Garage.
Challis, William, & Co., 374 E. Market, Retail Meats.
Clark, Frank, 5 S. Main, Jeweler.
Clarke Bros., 107-9 S. Main, Department Store.
Clifford, John, 31 W. Market, Hotel.
Cobb, John M., Laning Building, Sales Manager N. C. R. Co.
Coldren, S. C., Miner's Mills, Miner-Hillard Milling Co.
Colley's Pharmacy, 145 Parrish, Druggists.
Conn, C. F., Scranton, Pa., Manager L. & W. V. Railway.
Conyngham, J. N., 400 Second National Bank Building, Hillside and Spring Brook Dairy Farms.
Coon Construction Co., B. G., 610 Second National Bank, Contractors.
Coons, J. S., & Co., 1-5 E. Market, Retail Dry Goods.
Coughlin, Clarence D., 401 Coal Exchange Building, Lawyer.
Coughlin, James M., 72 W. Union, Superintendent of Schools.
Crandall, Fred J., 217 Lincoln, Druggist.
Crane Bros., Inc., Kingston, Silk Mills.
Crisman & Myers, 44-5 Welles Building, Real Estate.
Crocker Grocery Co., 56-8 E. Union, Wholesale Groceries.
Crocker, D. H., 66 Grove, Crocker Grocery Co.
Crompton, B. B., 48 E. Northampton, Retail Grocers.
Croll, J. S., 458 S. Franklin, F. M. Kirby & Co.
Cummins, John J., Hotel Sterling, Manager Wilkes-Barre Light Co.
Curtis & Co., John, Hill and Hickory, Building Contractors.
Dailey, Robert L., 36 N. Washington, Stegmaier Brewing Co.
Dana, R. E., 35 Mallery Place, Second National Bank.
Dana & Frantz, 6-7 Laning Building, Real Estate.
Danks, B. H. 436 S. River, F. M. Kirby & Co.
Darte, Franck G., 401 Coal Exchange, Lawyer.
Davidow Bros., 17-18 Davidow Building, Real Estate.
Davies, Llewellyn, 50 Public Square, Photographer.
Davis, David J., 38 S. Sherman, The Wilkes-Barre Co.
Davis, Jonathan R., 208-12 Second National Bank, Real Estate.
Deemer, H. D., 400 Second National Bank, Furniture Agent.
DeMun Sign Co., 5 W. Market, Signs and Printing.
Denniston, Fred W., 102 Second National Bank, Real Estate.
Derr & Bro., Thompson, 17 E. Market, Insurance.
Derr, Chester B., 83 N. River, Thompson Derr & Bro.
Derr, Henry H., 83 N. River, Thompson Derr & Bro.
Dewey, James A., 174 Carey Ave., Deputy County Controller.
Dickover, George T., & Son, 82 Simon Long Building, Brick Manufacturer and Contractor.
Dime Deposit Bank, 23 W. Market, Bank.
Dobson, John B., 180 Carey Ave., Building Contractor.
Dougherty, Gen. C. B., L. & W.-B. Coal Co. Bldg., Susquehanna Coal Co.
Dougherty, Dr. A. F., Ashley, Physician.
Douglas, Francis, 79 W. Northampton, Cashier First National Bank.
Dreyer, Henry C., 144 Carey Ave., Hess-Goldsmith Co.
Drury, Hon. William, Pittston, Pa., Penn Tobacco Co.
Dun, R. G., & Co., 59 Welles Building, Mercantile Ageney.
Dunn, Frank, 484 N. Main, The Wilkes-Barre Co.
Dyer, Cyrus F., & Son, 439 S. River, Grain Brokers.
Dymond, Multer & Hull, 407 Bennett Building, Real Estate.
Eastern Pennsylvania Supply Co., 58 S. Pennsylvania Ave., Wholesale Hardware.
Eckert, George P. F., 610 Second National Bank, Building Contractor.

Ellowitch, H. W., 167 Barney, Retail Grocer.
Epstine & Karnofsky, 60-2-4 E. Northampton, Commission Merchants.
Espy, R. B., 3-4 Welles Building, Lawyer.
Evans, D. H., 197 Stanton, Plasterer.
Evans, H. E. and G. L. E., 39 S. Main, Confectionery and Ice Cream.
Eyer, Sterling, E. W., 600 Second National Bank, Grain Broker.
Eyerman, Edward W., 18 Charles, Building Contractor.
Fahringer, Robert F., 7 S. Franklin, Designer and Engraver.
Fay, C. L., 722 Second National Bank, Secretary Anthracite Department Y. M. C. A.
Feist, Herbert G., 182 Park Ave., Retail Grocer.
Fell, T. H., 127 N. Washington, The Wilkes-Barre Co.
Felter, Charles M., 29 Weitzenkorn Building, Insurance.
Fenner, J. K. P., Ashley, Justice of the Peace.
Fenner, J. W., Ashley, Coal Dealer.
Ferguson, R. S., 445 Wyoming Ave., Kingston, Second National Bank.
Ferrel, R. W., Luzerne, Secretary C. of C.
Ferris, Hon. George S., Luzerne County Court House, Judge Common Pleas.
First National Bank, 67 Public Square, Bank.
Fisher, E. J., 58 Scott, Scrap Iron.
Fiske, E. S., 21 People's Bank, Office Specialist.
Flaherty, Dr. R. M., 10 Weitzenkorn Building, Dentist.
Flanagan, George H., Wyoming National Bank, Cashier.
Flanigan, John, 65 W. South, Second National Bank.
Flock, F. A., 135-7 Academy, Retail Grocer.
Forve, Peter, 114 N. Main, Plumber.
Fowler, Dick & Walker, 15-23 S. Main, Department Store.
Fowler, David, Fowler, Dick & Walker, Department Store.
Frace, J. Fred, 345 Rutter, Kingston, Thompson Derr & Bro.
Frank & Barber, Inc., 815 Coal Exchange, Druggists.
Frantz, G. L. C., 9 N. Main, Wholesale Grocer.
Freas, Hon. A. M., 63 S. Washington, Judge of Orphans' Court.
Freedman, Max, Luzerne, Merchant, Real Estate.
Freeman Bros., 41 E. Market, Wholesale Liquors.
Freiler, F. J., 126 Academy, Dairy.
Frey Bros., 16-18 N. Main, Leather Goods.
Frey, Martin C., 37 Academy, Penn Tobacco Co.
Frey, Q. G., 37 Mallery Place, Frey Brothers.
Frey, W. H., 161 Sambourne, Frey Brothers.
Fuller & Bedford, 604 Coal Exchange, Lawyers.
Funke, Herman, & Sons, Ashley, Embroidery Manufacturers.
Furbee, William H., 45 W. Market, Pianos, Talking Machines.
Flick, R. J., 604 Second National Bank Building.
Farr, Rev. James M., 242 S. Franklin, Clergyman.
Gallagher, James J., 26 Weitzenkorn Building, Produce Broker.
Gallagher, John J., 5-7 Odd Fellows' Building, Standard Brewing Co.
Galland, A. S., 47 Welles Building, Insurance.
Galland Bros. Co., 199-207 S. Washington, Underwear Manufacturers.
Gallen, David N., 709 Coal Exchange, Iron and Steel.
Ganoga Ice Co., 1 Scott, Ice.
Gardner, Charles H., 2 Parrish, Coal Dealer.
Gates, Fred H., City Hall, City Clerk.
Gates, Q. A., 105 Coal Exchange, Lawyer.
Geddes & Bennett, 30 W. Market, Retail Dry Goods.
Gloman, Charles K., L. & W.-B. Coal Co. Bldg., Susquehanna Coal Co.
Goff Lumber Co., 212 S. Pennsylvania Ave., Lumber.
Goldman, Joseph A., 172 E. Northampton, Retail Teas, Spices, etc.
Goldsmith, James A., Hess-Goldsmith Co.
Goldsmith, Mortimer R., 490 S. Franklin, Hess-Goldsmith Co.
Goodstein Bros., 66-8 E. Northampton, Wholesale Produce.
Goss, Jenkin, 59 Blackman, Retail Grocer.
Goss, Thomas, 119 Lincoln, Alderman.
Graham, J. B., Ashley, Undertaker.
Greenstein, Morris, 191 E. Market, Druggist.
Gregory, W. C., 633 S. Main, Retail Shoes.
Griffiths, David P., 327 E. Market, General Store.
Gross, John, 116 E. Northampton, Hotel and Store.
Giering, E. T., Wilkes-Barre Record Co., Editor.
Haddock, John C., 504 Second National Bank Building, Coal Operator.
Haines, Thomas W., 410 Second National Bank Bldg., Bridge Contractor.
Hance, John, 13 E. Market, Retail Grocer.
Hand, Isaac P., 10 N. Franklin, Lawyer.
Harding, H. M., 33 W. South, Salesman.
Harding, John S., 421 Second National Bank, Lawyer.
Harding, Rev. M. L., Kingston, St. Andrew's M. E. Church.
Harding, W. G., Hotel Sterling, Pennsylvania Central Brewing Co.
Hart, Daniel L., City Hall, City Treasurer.
Hart, J. Frank, 205 E. South, Dime Deposit Bank.
Hart, Lee & Co., 120 E. Market, Wholesale Grocer.
Harvey, H. H., 504 Coal Exchange Building, Stock Broker.
Harvey, Robert, 808 Second National Bank, Secretary Wyo. Cutlery Co.
Hartzel, Edwin, 34 Alexander, Miner-Hillard Milling Co.
Hauk, L. D., 166 Wood, Retail Grocer.
Hazard Manufacturing Co., 61 E. Ross, Wire Rope Manufacturers.
Heffernan, T. F., Postoffice Building, Postmaster.
Heebner, Clayton G., 70 E. North, The Wilkes-Barre Co.
Heights Deposit Bank, 227 E. Market, Bank.
Heinz, Maurice, 3 S. Main, Millinery.
Heller, E. F., 1007-09 Coal Exchange, Lawyer.
Helms, Rev. E. E., 65 Academy, Clergyman.
Hess, C. F., Dime Deposit Bank, President.
Hess, Goldsmith & Co., 83 Waller, Silk Manufacturers.
Hessel, John, & Co., 30 Bennett Building, Real Estate.
Hessler Laundry Co., 16-18 E. South, Laundry.
Hillard, Tuthill R., 71 W. Northampton, Miner-Hillard Milling Co.
Hirsh, Sol, 17 Weitzenkorn Building, Real Estate.
Hirshowitz, Harry, 9-11 Public Square, Clothier.
Hirshowitz, L., 76 S. Main, Jeweler.
Hochreiter, Mrs. M., 269 S. Washington, Caterer.
Hodge, S. A., 301 S. Franklin, Hazard Manufacturing Co.
Hofsomer & Hoefling, 147 S. Main, Furniture.
Hogg, Dr. E., 29 Butler Alley, Veterinarian.
Hollenback, J. W., 410-11 Coal Exchange, Real Estate.
Homer, J. Robert, Fowler, Dick & Walker.
Hooper & Brown, Terminal Hotel, Hotel.
Hooven Mercantile Co., 20-2 E. Union, Wholesale Groceries.
Hourigan, Andrew, 210 Second National Bank, Lawyer.
Howe, Lyman H., 387 S. River, Moving Pictures.
Howell, W. F., 317 N. Main, Thompson Derr & Bro.
Hudson, C. I., & Co., 43 People's Bank, Stock Brokers.
Hughes, James H., 706 Second National Bank, Mining Engineer.
Hughes, John, 53 S. Main, Furniture.
Hunlock, Andrew, 16 N. Franklin, Lawyer.
Hunt, Charles P., 505 Coal Exchange, Coal Operator.
Hunt, Lea, 505 Coal Exchange, Coal Operator.
Hurley-Loughran Co., 43 W. Market, Clothiers.
Isaacs, Reese D., 54 W. Market, General Contractor.
Innes, E. A., 61 Mallery Place, Thompson Derr & Bro.
Jackson, C. E., 13 Carey Ave., Retail Meats.
Janssens, P. J. Frank, 156 W. River, Caterer.
Jenkins, J. E., 602-3 Coal Exchange, Lawyer.
Jennings, W. N., 7 Laning Building, Lumber and Real Estate.
Jevons, M., & Son, 33 W. Market, Paints and Paper.
Johnson, Charles F., Y. M. C. A., General Secretary.
Jones, Rev. H. L., 181 S. Franklin, Clergyman.
Jones, Lawrence B., 608 Coal Exchange, Lawyer.
Jones, J. P., 369 E. Market, Confectionery.
Jones & McIntyre, 86 S. Main, Retail Dry Goods.
Jordan, N. P., & Son, 15 W. Market, Hats and furnishings.
Jones, B. R., 320 Second National Bank Building, Judge Common Pleas.
Johnson, F. C., The Wilkes-Barre Record Co., President.
Kaiser, William, & Son, 153 S. Main, Plumbing.
Kaschenbach, John, 253 S. Main, Furniture.
Kaufman, Dr. Albert, 51 N. Washington, Physician.
Kauffman, R. S., 113 S. Main, Art Shop.
Kehoe & Mowery, 729 S. Franklin, Building Contractor.
Keiper, A. August, 163 S. Main, Confectionery.

Keller, G. A., 98 Park Ave., General Store.
Kelley, Frank, 390 Market, Dorranceton, The Wilkes-Barre Co.
Kemmerer, E. G., 37 Public Square, Jeweler.
Kemmerer, Harvey H., 40 W. Market, Leather Goods.
Kent, A. J., 279 S. Main, Building Contractor.
Keystone Calendar & Printing Co., 29 N. Main, Printing.
Keystone Bottling Co., 300 N. Main, Soft Drinks.
Kiefer, Adam, P., F. M. Kirby & Co., Inspector.
King, W. A., & Co., 20 S. Main, Baker and Confectioner.
Kirby, F. M., & Co., Second National Bank Building, Merchants.
Kirby, F. M., 202 S. River, F. M. Kirby & Co.
Kirkendall & Son, 64-6 S. Pennsylvania Ave., Wholesale Grocers.
Kitsee Battery Co., 42 S. Baltimore, Storage Battery Manufacturers.
Kleeman, O. A., 28 S. Main, Architect.
Klein, Mathias, Jr., 582 S. Main, Paints and Paper.
Kline, D. M., 104 Barney, Building Contractor.
Knapp & Bosworth, 15 S. Franklin, Architects.
Kniffen, L. P., 465 S. Main, Undertaker.
Kozak, A. V., 592 N. Main, Undertaker.
Kraft, I. L., 53 E. Market, Baker.
Kuryloski, Stanley, 514 Second National Bank Building, Lawyer.
Lamb, John R., 274 S. Pennsylvania Ave., Atlantic Refining Co.
Langfeld Bros., 53 Public Square, Retail Dry Goods.
Lange, Ferdinand, & Son, 20 St. Clements, Plasterers.
Laning, A. C., 16 Laning Building, Insurance.
Larned, F. W., & Son, 16 N. Franklin, Real Estate.
Lathrop, W. A., Dorranceton, Coal Operator.
Lawson, Hugh, Ross and Hazle, Flat Iron Hotel.
Laycock, C. W., 800 Second National Bank Building, Stock Broker.
Lazarus Bros., 11 S. Main, Retail Dry Goods.
Leach, I. M., Jr., 88 N. Pennsylvania Ave., Building Contractor.
Leader Manufacturing Co., 296 S. Main, Drug Manufacturers.
Leavenworth, Woodward, 228 S. Franklin, Coal Operator.
Lee, C. Roscoe, 39 Butler, Kingston, Hart, Lee & Co.
Lee, Conrad, 191 N. Pennsylvania, Planing Mill.
Lee, W. S., 182 N. Pennsylvania Ave., Automobiles and Garage.
LeGrand Mine Drill Works, 14 Waller, Mine Drill Manufacturers.
Lehigh Valley Coal Co., Coal Exchange Building, Coal Operator.
Lenahan, John T., 120 Second National Bank Building, Lawyer.
Lenahan, P. J., 41 W. Market, Hotel.
Leonard, C. F., 98 Academy, Retail Grocer.
Leon-Ferenbach Silk Co., 91 Jones, Silk Throwster.
Levison's H., Sons, 33 E. Market, Cigar Manufacturers and Dealers.
Levy Bros., 35 E. Northampton, Wholesale Dry Goods.
Levy, F. T., 421 S. Franklin, Real Estate.
Lewis, A. L., 538 Charles, Dorranceton, Phelps, Lewis & Bennett Co.
Lewis, George C., 52 Public Square, Real Estate.
Lewis, G. W., 46 Butler, Dorranceton, Phelps, Lewis & Bennett Co.
Lewis, W. E., 21 Pierce, Kingston, Second National Bank.
Lewith, L., & Sons, 75 S. Main, Wholesale Liquors.
Liem, H. G., 16 E. Market, Bowling and Pool Room.
Liem, J. W., & Co., 215 S. Main, Plumbers.
Lindsay, A. L., Wyoming, Insurance.
Linen, Frank I., 522 Second National Bank Building, Brooks & Co.
Long, Brice Hayden, 800 Coal Exchange, Architect.
Long, Dr. Charles, 33 S. Washington, Physician.
Long, Isaac, Store, 17-19 Public Square, Retail Dry Goods.
Long, Isaac E., Wilkes-Barre Company, Advertising Manager
Long, Isaac S., 62 N. Franklin, Simon Long's Sons.
Long's, Jonas, Sons, 1-3 W. Market, Department Store.
Long, Leo J., 156 Lehigh, Retail Meats.
Long's, Simon, Sons, 12 S. Main, Clothiers.
Lopatto, John S., 48 Bennett Building, Lawyer.
Loveland, Charles N., 607 Coal Exchange Building, Lawyer.
Lowenstein, E., People's Bank, Real Estate.
Ludwig & Co., 50 S. Main, Pianos.
Luzerne Co. Gas & Electric Co., Kingston, Gas and Electric Service.
Luzerne County National Bank, 27 Public Square, Bank.
Lynch, Andrew J., 18 Public Square, Hotel.
Lynch, Daniel O., 119 Park Ave., Stegmaier Brewing Co.
McAlarney, George N., 57 Waller, Sewer Pipe.
McAniff, M. H., 9-10 People's Bank, Lawyer.
McCall, P., 300 E. Northampton, Retail Grocer.
McClintock, A. H., 34 S. River, Lawyer.
McCormick, Frank, 16 Weitzenkorn, Lawyer.
McCormick & French, 816-24 Second National Bank Building, Architects.
McCoy, C. E., 15 Blackman, Sidewalk Contractor.
McCracken, Samuel, People's Bank, Cashier.
McDonald & Snyder, 14 Public Square, Clothiers.
McDowell, R. G., Laurel Line Building, Div. Freight Agent L. V. R. R.
McGlynn, Owen B., 28-29 Simon Long Building, Architect.
McHugh, Charles F., City Hall, Lawyer.
McKenna & Nolan, 22 E. Market, Clothiers.
McLaughlin, M. J., 124 S. Washington, Undertaker.
McLaughlin, William P., Miner's Mills, Miner-Hillard Milling Co.
McLean, W. S., 713 Coal Exchange, Lawyer.
MacCullum, John, 52 Wood, Boilermaker.
MacWilliam, William, Fowler, Dick & Walker, Manager.
Mace, Clifton B., Miner-Hillard Milling Co., Salesman.
Maguth, Stephen, 348 S. Main, Merchant Tailor.
Mahoney & Co., 458 N. Main, General Store.
Maier, Ferdinand, 216 Second National Bank Building, Commission Merchant.
Major, M. E., 9 Rowland, Electrical Machinery.
Marcy, Harry G., 134 W. River, Penn Tobacco Co.
Marvin, Ira G., 23 S. Franklin, Florist.
Matlack, Dr. George T., 33 W. Northampton, Physician.
Matheson Automobile Co., Forty Fort, Automobile Manufacturers.
Matheson, F. F., 100 Park Place, Dorranceton, Matheson Automobile Co.
Matthews, C. P., & Son, Inc., 115 E. Market, Flour Dealers.
Maurer, Charles, 243 S. Main, Retail Meats.
Mebane, Dr. D. C., 168 S. Main, Physician and Druggist.
Meier, William, 128 Parrish, Retail Meats.
Meixell, Peter A., 210 Second National Bank Building, Lawyer.
Melan, H. J., 562 S. Main, Building Contractor.
Miles Paint Manufacturing Co., 227 S. Pennsylvania Ave., Paint Manufacturers.
Miles, R. E., 321 Rutter, Kingston, Hazard Manufacturing Co.
Millard, C. W., 15 N. Franklin, Second National Bank.
Millard & Scureman, Kingston, Millers.
Miller, W. M., & Co., 14-16 W. Market, Retail Grovers.
Miller & Laycock, 140-2 S. Washington, Monuments.
Miner-Hillard Milling Co., 7 S. Franklin, Millers.
Miner, Col. Asher, 292 S. Franklin, Miner-Hillard Milling Co.
Miner, Dr. Charles H., 115 S. Franklin, Physician.
Miner, S. R., 400-2 Coal Exchange, Lawyer.
Miners' Savings Bank, 10-12 S. Franklin, Bank.
Moore, H. L., 125 S. Pennsylvania Ave., Baker.
Moore, W. C. Auto Co., Forty Fort, Automobiles and Garage.
Moore, W. L., Luzerne, Building Contractor.
Morgan, Dr. A. H., 361 E. Market, Physician and Druggist.
Morgan, B. F., 293 S. Franklin, C. Morgan's Sons.
Morgan, C. E., 57 W. River, C. Morgan's Sons.
Morgan, E. B., 1007-9 Coal Exchange, Lawyer.
Morgan, E. R., Kingston, Tax Collector.
Morgan's, C., Sons, 11 W. Market, Hardware.
Morgans, Morgan R., 34 S. Welles, Mine Superintendent.
Morris, G. W., Plymouth, Second National Bank.
Morris, James L., 262 S. River, Second National Bank.
Morrissey, W. F., 69 S. Main, Singer Sewing Machine.
Mulligan, E. B., Dorranceton, Second National Bank.
Mulligan, E. W., 25 W. South, Second National Bank.
Murdoch, Dr. R., 194 S. Main, Physician.
Murphy, Edward, 652 S. Main, Hotel.
Murray, C. F., Furniture Co., 50 W. Market, Furniture.
Murray, H. G., 552 Charles, Dorranceton, Hazard Manufacturing Co.
Murray, M. F., 30 S. Main, Retail Shoes.
Myers, B. Frank, 12 N. Franklin, Lawyer.

Myers, Lawrence Estate, 55 W. Market, Real Estate.
Miles, John W., 5 S. Main, Jeweler.
Moore, Guy W., Wilkes-Barre Record Co., Business Manager.
Nardone, P., 75 E. Northampton, Wholesale Grocer.
Nelson, O. W., Meat Co., 456 N. Main, Retail Meats.
Nesbitt, Abram G., Kingston, Adder Machine Co.
Neuburger, H. J., & Co., 22 S. Main, Retail Shoes.
Newberry, W. F., F. M. Kirby & Co., Buyer.
Newcomb, L. W., C. R. R. of N. J., Freight Agent.
Newell, T. L., Kingston, Coal Operator and Banker.
Neyhard, Frank, 626 N. Main, Painter.
Nicholson, James R., Edwardsville, Bartels Brewing Co.
Nicholson, George, 183 Hanover, Vulcan Iron Works.
Nicholson, S. T., 187 Hanover, Vulcan Iron Works.
Nicholson, W. H., & Co., 12 Oregon, Machinery Manufacturers.
Norris, James M., 366 Carey Ave., County Controller.
North, T. C., 77 W. Northampton, Hazard Manufacturing Co.
Nuss, J. Frank, Second National Bank Building, Real Estate.
O'Brian, S., 135 Hanover, General Store.
O'Brien, W. H., 125 Parrish, Retail Grocer.
Oberrender, H. W., 85 E. Northampton, Stationery.
Obici, Amedeo, 15 E. Market, Planters' Nut and Chocolate Co.
Olds & Puckey, 1000 Coal Exchange, Architects.
Oliver, Gen. Paul A., Oliver's Mills, Retired.
Overpeck, A. C., Hazard Manufacturing Co., Secretary-Treasurer.
Paine & Co., 154 E. Northampton, Wholesale Provisions and Oils.
Palmer, H. W., 805 Coal Exchange, Lawyer.
Parkhurst, F. E., 170 N. Franklin, Thompson Derr & Bro.
Patterson, J. E., 77 N. Franklin, Crocker Grocery Co.
Patterson, R. S., 707 S. Main, Miller.
Pauling, W. J., & Co., 72 Public Square, Druggist.
Payne, H. B., 18-20 People's Bank, Lawyer.
Penn Tobacco Co., 79 E. Northampton, Tobacco Manufacturers.
Peoples Bank, 12 Public Square, Bank.
Peters, Allen H., 69 S. Main, Merchant Tailor.
Pettebone, E. R., Dorranceton, D. & H. Coal Co.
Pettebone & Ireland, 220 Second National Bank Building, Architects.
Phelps, Lewis & Bennett, 2-6 N. Main, Hardware.
Phillips, Edward P., 254 S. Main, Furniture.
Phillips, Herman F., 6 Weitzenkorn Building, Real Estate.
Poland, James, 35-7 S. Main, Hotel.
Poli, Sylvester, Poli Theatre, Theatre Owner.
Polk, R. L., & Co., Pittsburg, Pa., Directory Publishers.
Pollock, J. P., 28 Public Square, Alderman and Lawyer.
Post, Edward H., 53 Bennett Building, Real Estate.
Posten Transfer Co., 31 N. Main, Livery Service.
Potts, Samuel, 26 Sheldon, Thompson Derr & Bro.
Pragnell, G. E., 70 Davis Place, Hazard Manufacturing Co.
Price, William C., 702-3 Coal Exchange, Lawyer.
Puckey, William, & Bro., 54 S. Main, Stationery.
Pulverman, W. E., Kingston, Civil Engineer.
Quin, Robert A., L. & W.-B. Coal Co. Building, Susquehanna Coal Co.
Raeder Blank Book, Lithographing & Printing Co., 16 N. Franklin, Printers.
Redington, John, 81 E. Market, Hotel.
Rees, M. T., 86 E. Market, Retail Grocer.
Reichard & Weaver, 135 Water, Brewers.
Reichard, W. A., 28 N. Main, Retail Grocer.
Richards, Morgan J., 55 S. Grant, Thompson Derr & Bro.
Reese, Henry, 74 Custer, The Wilkes-Barre Co.
Reinig, J. Frank, City Hall, Police Clerk.
Reynolds, Dorrance, 92 S. River, Lawyer.
Reynolds, F. B., 248 Reynolds, Kingston, Second National Bank.
Reynolds & Co., 15 S. Franklin, Insurance.
Reynolds & Reynolds, 37-8 Welles Building, Lawyers.
Rice, Joseph S., 138 S. Main, Electrical Supplies.
Ricketts, R. B., 80 S. River, Lumber.
Ricketts, W. R., Forty Fort, Lumber.
Ridsdale, P. S., 5 N. Main, Journalist.
Roat, A. J., Kingston, Hardware.
Robbins Lumber Co., Race and Wood, Lumber.
Robbins Milling Co., 80 S. Pennsylvania Ave., Flour and Feed.
Roberts, D. C., F. M. Kirby & Co., Secretary.
Roberts, J., Jr., 2 Laning Building, Coal Specialist.
Roos, Frank, 92 Wood, Retail Meats.
Rosenthal Bros., 55 E. Northampton, Produce.
Rosenthal, Louis, 7 S. Main, Clothier.
Roth, E. F., 75 N. Main, Electrical Supplies.
Rowley, Thompson H., 58 Elizabeth, Band Conductor.
Royer Bros. & Co., 15 S. Franklin, Insurance.
Royer & Zweibel, 27 E. North, Brass Founders.
Rueffer, Charles J., 113½ S. Main, Jeweler.
Ryman, A., & Sons, E. South, Lumber.
Sage, Herbert S., 174 S. Maple, Kingston, Bartels Brewing Co.
Salsburg, Louis K., & Co., 204 Second National Bank Bldg, Insurance.
Sandow Bros., Rear 9-17 N. Franklin, Printers.
Sands, John D., 59 Wood, Horse Shoer.
Sayre, John, 304-6 Bennett Building, Real Estate.
Schloss, Louis, 84 W. Ross, Simon Long's Sons.
Schmitt's, John A., Sons, 38-9 Bennett Building, Brick Manufacturers and Contractors.
Schmoll, Harry A., Fowler, Dick & Walker.
Schooley, H. B., 704 Second National Bank Building, Broker.
Schott, F. L., 192 W. River, Bartels Brewing Co.
Schrage Bros., 53 E. Northampton, China and Glassware.
Schuler Bros., 76 Hazle Ave., Plumbers.
Schulz, Henry C., 21 S. Welles, Stegmaier Brewing Co.
Schwager, William, 139 Water, Reichard & Weaver.
Scouten, Frank J., Parsons, Lumber.
Searfoss, William, 101 S. Main, Retail Grocer.
Second National Bank, 19 W. Market, Bank.
Seitzinger, J. G., 136-8 Barney, Screen Manufacturer.
Shafer, Robert F., 76 Public Square, Clothier.
Shapiro, Henry, 518-24 S. Main, Scrap Iron.
Sharpe, Richard, 507 Coal Exchange, Coal Operator.
Shaw, A. C., Dorranceton, Insurance.
Shea, James H., 27-9 Bennett Building, Lawyer.
Shea, Thomas F., Second National Bank Building, Sales Agent Adder Machine Co.
Sheldon Axle Co., Conyngham Ave., Axle Spring Manufacturers.
Shelley & Lewis, 16 E. Market, Quick Lunch.
Shepard, E. T., 48 E. Market, Hats and Furnishings.
Shepherd, W. C., 450 S. River, Matheson Automobile Co.
Shepherd, W. H., & Son, 478-92 S. Main, Building Contractors.
Shepherd & Rust, 42 W. Market, Electrical Supplies.
Shields, Charles, 249 Parrish, F. M. Kirby & Co.
Shoemaker, Harold M., 93 W. Union, Insurance.
Shoemaker, Ira H., Albany, N. Y., Ind. Comm. D. & H. R. R.
Shovlin Bros., 210 E. Northampton, Plumbers.
Shovlin & Co., 9 S. Franklin, Insurance.
Shupp, H. G., 36 W. Market, Jeweler.
Sickler Bros., P. O. Box 154, Fertilizer Manufacturers.
Siegfried, S. F., 51 Public Square, Photographer.
Slattery, Frank P., 22 Simon Long Building, Lawyer.
Smith, Ernest G., Times-Leader, Business Manager.
Smith, F. O., 535 S. River, Secretary Vulcan Works.
Smith, George C., Pennsylvania Railroad Co., Freight Agent.
Smith, George H., Wilkes-Barre Lace Manufacturing Co., Manager.
Smith, Hiram H., 515 N. River, Mine Foreman.
Smith, S. H., & Co., 120 S. Main, Interior Decorators.
Smith & Welles, 1003-6 Coal Exchange, Civil Engineers.
Smith, Robert C., 76 Sullivan, P. A. Brown & Co.
Smith & Fegley, 8 Weitzenkorn Building, Notary, Real Estate.
Snyder, Charles M., 31 People's Bank, Insurance.
South Side Bank, 63 Hazle Ave., Bank.
Sperling, Dr. F. J. E., Savoy Building, Physician.
Spring Brook Water Supply Co., 30 N. Franklin, Water Service.
Springer, N., & Son, 45 Public Square, Clothiers.

Stafford & Trainor, 26-8 S. Main, Clothiers.
Stakulsky, H. & J., 14-15 Weitzenkorn Building, Insurance.
Standard Top Co., Kingston, Automobile Tops.
Star Tobacco Co., 39 S. Pennsylvania Ave., Wholesale Tobacco and Cigars.
Stearns, Irving A., 60 S. River, President Park Commission.
Stearns, Wildermuth & Stearns, 5 S. Main, Photographers.
Stegmaier Brewing Co., 152 E. Market, Brewers.
Stegmaier, C. E., Stegmaier Brewing Co.
Stegmaier, Fred J., Stegmaier Brewing Co.
Steidle, Paul H., 2 Laning Building, Real Estate.
Steinhauer, W. F., 15 S. Franklin, Insurance.
Sterling, A. A., 24 W. River, Vice Pres. People's Bank.
Sterling Hotel, River and Market, Hotel.
Sterling, W. Carl, 312 Coal Exchange, Lawyer.
Stewart, Dr. W. S., 93 S. Franklin, Physician.
Stocks, A. A., Wyoming Valley Lace Mills, Manager.
Stoddart, Harry, The William Stoddart Co., Treasurer.
Stout, M. J., 10-12 W. Market, Hotel.
Strauss, S. J., 21 S. Franklin, Lawyer.
Stull, Arthur L., 61 W. South, Lumber.
Sturdevant, Clarence W., 516 S. Franklin, Thompson Derr & Bro.
Sturdevant's, S. H., Sons, 111 Hazle Ave., Lumber.
Susquehanna Motor Car Co., 37 W. Market, Automobiles.
Syndicate 5 & 10c. Store, 25 S. Main, Merchants.
Swift & Co., 52 S. Pennsylvania Ave., Wholesale Meats.
Taylor, Dr. Lewis H., 83 S. Franklin, Physician.
Theis & Son, 25 W. Market, Insurance.
Theis, Jacob, 27 W. Market, Insurance.
Thomas, Dr. A. D., 803-4 Coal Exchange, Real Estate.
Thomas, Isaac M., 49 People's Bank, Real Estate.
Thomas & Kear, 370 S. Main, Building Contractors.
Tibbins, Dr. George Hoy, 245 S. Main, Physician and Druggist.
Tischler, Joseph, 248 E. Market, Baker.
Toomb, W. R., & Co., 343 S. Main, Retail Grocer.
Tremayne, Charles, Ashley, General Store.
Trethaway Bros., Parsons, Tinware Manufacturers.
Tripp, E. C., 24 N. Main, National Express Co.
Turkes, Adam, 56 Public Square, Restaurant.
Turner, A. L., 602 Coal Exchange, Lawyer.
Turner, C. S., 96 E. Northampton, Importer and Manufacturer.
Turner, John A., 58 S. Pennsylvania Ave., Treasurer Eastern Pennsylvania Supply Co.
Turner, C. H., & Co., 381 S. Main, Wholesale Grocers.
Turner & Van Scoy, 27 E. Northampton, Plumbers.
Tuttle, L. A., 121 S. Main, Retail Shoes.
Uhl, Russel, 24 Public Square, Western Butter Market.
United Flour Milling Co., 144 E. Northampton, Flour Dealers.
Utz Bros., 225 E. Market, Retail Meats.
Utz, L. M., 310 E. Northampton, Retail Meats.
Valentine, W. Alfred, 609 Coal Exchange, Lawyer.
Valley Drug Co., 30 E. Northampton, Drugs.
VanDermark, W. W., 362 S. Main, Laundry.
VanDyke, E. B., 47 S. Pennsylvania Ave., Shirt and Overall Manufacturer.
VanLoon, C. R., 1 Beers Building, Real Estate.
Veltum, G. Frank, 252 S. Main, Printer.
Vulcan Iron Works, 728 S. Main, Machinery Manufacturers.
VanHorn, E. S., Wilkes-Barre Iron Mfg. Co., General Manager.
Wadhams, Ralph H., 16 N. Franklin, Lawyer.
Wadhams, Dr. R. L., 72 N. Franklin, Physician.
Wakeman, E. A., 27 N. Main, Manager The Wilkes-Barre Co.
Wakeman, Walter, 406 Bennett Building, Public Accountant.
Walborn & Barney, 175-7 Race, Building Contractors.
Walsh, John F., 397 Hazle, General Store.
Wallace, Bruce R., 33 S. State, Wagon Manufacturer.
Walter, Christian, & Son, 23 Public Square, Retail Shoes.
Washburn, W. O., 704 Coal Exchange, Life Insurance.
Washington Cash Meat Market, 47 E. Market, Retail Meats.
Watts, Hon. Edward, 901 S. Franklin, Legislator.
Weckesser, F. J., F. M. Kirby & Co., Vice President.
Weiss, Cyrus S., Miner-Hillard Milling Co., Secretary.
Weiss, Nicholas H., 34-6 E. Northampton, Hotel.
Weiss & Jones, 59 E. Market, Hardware.
Weis, W. A., & Co., 30-32 S. Baltimore, Shoe Manufacturers.
Weitzenkorn, J. K., 18-9 Weitzenkorn Building, Real Estate.
Weitzenkorn & Sons, 4-8 S. Main, Clothiers.
Welles, Edward, 19-20 Welles Building, Real Estate.
Welles, Henry H., 803-4 Coal Exchange, Real Estate.
Welsh, Sturdevant & Poggi, 508 Coal Exchange, Architects.
Wert, J. H., 17 Beach, Building Contractor.
West, Ambrose, Plymouth, Manufacturer.
Weyhenmeyer, Eli, Nuangola, Hazard Manufacturing Co.
White, W. D., 29 Public Square, Druggist.
White Hardware Co., 84 E. Market, Hardware.
Whiteman, E. L., 43 N. Washington, Wholesale Shoes.
Whiteman, H. A., & Co., 60 E. Union, Wholesale Stationery.
Whitfield, W. George, 44 Laning Building, Secretary National Pulp & Paper Co.
Weigand, Henry, 43 Carlisle, Penn Tobacco Co.
Wiegand, J. C., Stegmaier Brewing Co., Manager.
Wilkes-Barre Business College, Savoy Theatre Building, School.
Wilkes-Barre Company, The, 27 N. Main, Electric, Gas & Steam Heat Service.
Wilkes-Barre Deposit & Savings Bank, 71 Public Square, Bank.
Wilkes-Barre & Hazleton Railway Co., Hazleton, Electric Railway.
Wilkes-Barre Iron Manufacturing Co., Hanover St., Car Wheels and Axles.
Wilkes-Barre Lace Manufacturing Co., Courtright Ave., Lace Manufacturers.
Wilkes-Barre Metal, Drawing & Stamping Co., N. Pennsylvania Ave., Manufacturers.
Wilkes-Barre Milling Co., 42 Dana, Flour and Feed.
Wilkes-Barre News Co., 5 N. Main, Newspaper Publishers.
Wilkes-Barre Record Co., 15 N. Main, Newspaper Publishers.
Wilkes-Barre Review, Savoy Theatre Building, Newspaper.
Wilkes-Barre Stationery & Paper Co., 10 N. Main, Stationery.
Wilkes-Barre Times-Leader, 35 W. Market, Newspaper.
Wilkes-Barre Underwriters' Association, 708 Second National Bank, Insurance.
Wilkes-Barre Railway Co., 8 W. Market, Electric Railways.
Williams, A. L., 301-4 Coal Exchange, Lawyer.
Williams, Bros. & Co., 81 S. Pennsylvania Ave., Wholesale Grocers.
Wideman, A., 70 Hazle Ave., Retail Meats.
Williams, J. D., 67 E. Market, Confectioner.
Williams, John T., 146 S. Hancock, Penn Tobacco Co.
Williams, J. Lucas, South Side Bank, Cashier.
Williams, R. S., Co., 124 E. Market, Wholesale Grocers.
Williams & McAnulty, 18 S. Main, House Furnishings.
Woodward, J. B., 403-8 Coal Exchange, Lawyer.
Wyoming National Bank, 24 W. Market, Bank.
Wyoming Valley Beef Co., 48 S. Pennsylvania Ave., Wholesale Meats.
Wyoming Valley Supply Co., 42-4 E. Northampton, Plumbers.
Wyoming Valley Trust Co., 3-7 Public Square, Bank.
Wilson & Anderson, Morgan Building, Building Contractors.
Yaple, E. C., Wood and Sambourne, Automobiles.
Yeager, John B., & Co., 48-49 People's Bank, Grain.
Yordy, The E. B., Co., Rear 71 Public Square, Printers.
Young & Wintermute, 410 Second National Bank, Civil Engineers.
Youngblood, F. J., F. M. Kirby & Co., Assistant Secretary-Treasurer.
Youngblood, John, Trucksville, The Wilkes-Barre Co.
Ziegler, Maurice, 22 Public Square, Cigars, Barber Shop.
Zinn, Charles J., & Bros., 100 Wood, General Store.

# CLASSIFIED MEMBERSHIP LIST.

**(For addresses see alphabetical list of members.)**

### ADDING MACHINES.

Adder Machine Co. ..... Manufacturers

### ALDERMEN.

J. K. P. Fenner ..... Ashley
Thomas Goss ..... Ninth Ward
J. P. Pollock ..... Fourth Ward

### ARCHITECTS.

O. A. Kleeman.
Knapp & Bosworth.
Brice Hayden Long.
McCormick & French.
Owen B. McGlynn.
Olds & Puckey.
Pettebone & Ireland.
Welsh, Sturdevant & Poggi.

### ARMATURE WINDERS.

M. E. Major Electric Co.

### ART SHOPS.

R. S. Kauffman.
William Puckey & Bro.

### ASSESSOR.

J. W. Becker.

### AUCTIONEER.

Sol Hirsch.

### AUTOMOBILES.

Challenger Bros. ..... Dealers
William S. Lee ..... Dealer
Matheson Automobile Co. ..... Manufacturers
F. F. Matheson ..... Matheson Automobile Co.
W. C. Moore Auto Co. ..... Dealer
E. R. Pettebone ..... Susquehanna Motor Car Co.
Susquehanna Motor Car Co. ..... Dealer
W. C. Shepherd ..... Matheson Automobile Co.
Ambrose West ..... Wyoming Valley Motor Car Co.
E. C. Yaple ..... City Automobile Co.

### AUTOMOBILE TOPS.

Standard Top Co. ..... Manufacturers

### AXLES.

Sheldon Axle Works ..... Manufacturers Axles and Springs
Wilkes-Barre Iron Manuf'g Co.... Manufacturers Axles and Car Wheels

### BAKERS.

J. J. Becker.
W. A. King & Co.
I. L. Kraft.
Joseph Tischler.

### BAND CONDUCTOR.

Thompson H. Rowley ..... Rowley's Ninth Regiment Band

### BANKERS.

P. R. Bevan ..... J. B. Russel & Co.
B. W. Bevans. ..... Cashier Luzerne County National Bank
Brooks & Co. .....
E. E. Buckman ..... Assistant Cashier Wyoming National Bank
C. J. Capwell ..... Dime Deposit Bank
R. E. Dana ..... Second National Bank
A. F. Derr ..... President Miners' Savings Bank
George T. Dickover ..... President South Side Bank
Francis Douglas ..... First National Bank
R. S. Ferguson ..... Second National Bank
George H. Flanagan ..... Cashier Wyoming National Bank
John Flanigan ..... Second National Bank
J. Frank Hart ..... Dime Deposit Bank
C. F. Hess ..... President Dime Deposit Bank
J. W. Hollenback ..... President People's Bank
Woodward Leavenworth.... Pres. Wilkes-Barre Deposit & Savings Bank
W. E. Lewis ..... Second National Bank
A. H. McClintock ..... President Wyoming National Bank
Samuel McCracken ..... Cashier People's Bank
W. S. McLean ..... President First National Bank
C. W. Millard ..... Second National Bank
G. W. Morris ..... Second National Bank
James L. Morris ..... Second National Bank
E. B. Mulligan ..... Second National Bank
E. W. Mulligan ..... Second National Bank
T. L. Newell ..... Pres. Kingston Deposit & Savings Bank
George Nicholson ..... President Hanover Bank
F. B. Reynolds ..... Second National Bank
A. C. Shaw ..... Dime Deposit Bank
James H. Shea ..... President Heights Deposit Bank
A. A. Sterling ..... People's Bank
Fred Theis ..... President Wyoming Valley Trust Co.
A. L. Williams ..... President Luzerne County National Bank
J. Lucas Williams ..... Cashier South Side Bank
O. R. Wolfe ..... Dime Deposit Bank

### BANKS.

Anthracite Savings Bank.
Dime Deposit Bank.
First National Bank.
Heights Deposit Bank.
Luzerne County National Bank.
Miner's Savings Bank.
People's Bank.
Second National Bank.
South Side Bank.
Wilkes-Barre Deposit & Savings Bank
Wyoming National Bank.
Wyoming Valley Trust Co.

### BARBER SHOPS.

Maurice Ziegler.

### BOILER MANUFACTURER.

John MacCallum ..... The MacCallum Co.

### BOOTS AND SHOES.

Max Freedman ..... Retail
W. C. Gregory ..... Retail
M. F. Murray ..... Retail
H. J. Neuburger & Co. ..... Retail
L. A. Tuttle ..... Retail, G. A. Kinney & Co.
Christian Walter & Son ..... Retail
W. A. Weis & Co. ..... Manufacturers
E. L. Whiteman ..... Whiteman Shoe & Rubber Co., Wholesale

### BOTTLERS OF SOFT DRINKS.

Keystone Bottling Co.

### BOWLING ALLEY.

H. J. Liem.

## BRASS FOUNDERS.

John MacCallum ..... The MacCallum Co.
Royer & Zweibel.....

## BREWERS.

Joseph J. Baer ..... Stegmaier Brewing Co.
Robert L. Dailey ..... Stegmaier Brewing Co.
John J. Gallagher ..... Standard Brewing Co.
W. G. Harding ..... Pennsylvania Central Brewing Co.
James R. Nicholson ..... President Bartels Brewing Co.
Daniel O. Lynch ..... Stegmaier Brewing Co.
Herbert S. Sage ..... Bartels Brewing Co.
F. L. Schott ..... Bartels Brewing Co.
Henry T. Schulz ..... Stegmaier Brewing Co.
William Schwager ..... Reichard & Weaver
C. E. Stegmaier ..... Stegmaier Brewing Co.
Fred J. Stegmaier ..... Stegmaier Brewing Co.
J. C. Wiegand ..... Stegmaier Brewing Co.

## BREWING COMPANIES.

Bartels Brewing Co.
Stegmaier Brewing Co.
Reichard & Weaver

## BRICK MANUFACTURERS.

George T. Dickover & Son.
John A. Schmitt's Sons.

## BRIDGE CONTRACTOR.

(See Contractors.)

## BROKERS.

W. Burt Barnes & Co..... Merchandise
P. R. Bevan ..... J. B. Russell & Co., Stocks and Bonds
Brooks & Co. ..... Stocks and Bonds
Cyrus F. Dyer & Son ..... Grain
Sterling E. W. Eyer ..... Eyer & Co., Grain
James J. Gallagher ..... Produce
H. H. Harvey ..... Harvey Bros., Stocks and Bonds
C. I. Hudson & Co. ..... Stocks and Bonds
C. W. Laycock ..... Stocks and Bonds, Bertron, Griscom & Jenks
Frank I. Linen ..... Brooks & Co.
H. B. Schooley ..... Stocks and Bonds
John B. Yeager ..... Grain, John B. Yeager & Co.

## BUILDING CONTRACTORS.

(See Contractors.)

## CARRIAGES AND WAGONS.

Bruce R. Wallace ..... R. E. Wallace Carriage Shop

## CARPETS AND DRAPERIES.

Williams & McAnulty ..... Dealers

## CAR WHEELS.

Wilkes-Barre Iron Manufacturing Co..... Manufacturers

## CATERERS.

P. J. Frank Janssens.
Mrs. M. Hochreiter.

## CHINA AND GLASSWARE.

Schrage Bros.

## CIGARS.

H. Levison's Sons ..... Manufacturers and Retailers
Star Tobacco Co. ..... Wholesale
Maurice Ziegler ..... Retail

## CLERGYMEN.

Rev. James M. Farr ..... First Presbyterian
Rev. M. L. Harding ..... St. Andrew's Methodist Episcopal
Rev. Elmer Ellsworth Helms ..... Central Methodist Episcopal
Rev. H. L. Jones ..... St. Stephen's Protestant Episcopal

## CLOTHIERS.

Harry Hirshowitz ..... The Hub Store
Isaac S. Long ..... Simon Long's Sons
Louis Schloss ..... Simon Long's Sons
Hurley-Loughran Co.
Simon Long's Sons.
McDonald & Snyder.
McKenna & Nolan.
Louis Rosenthal.
Robert F. Shafer.
N. Springer & Son.
Stafford & Trainor.
Weitzenkorn & Sons.

## COAL COMPANY OFFICIALS.

Andre A. Beaumont ..... Lehigh & Wilkes-Barre Coal Co.
F. M. Chase ..... Lehigh Valley Coal Co.
Gen. C. B. Dougherty ..... Susquehanna Coal Co.
W. H. Fregans ..... Lehigh Valley Coal Co.
Charles K. Gloman ..... Susquehanna Coal Co.
A. B. Jessup ..... Lehigh Valley Coal Co.
Morgan R. Morgans ..... D. & H. Coal Co.
E. R. Pettebone ..... D. & H. Coal Co.
M. H. McAniff ..... Assistant District Attorney
R. A. Quin ..... Susquehanna Coal Co.
Hiram H. Smith ..... Lehigh Valley Coal Co.
W. C. Sterling ..... Lehigh Valley Coal Co.
Thomas Thomas ..... Lehigh Valley Coal Co.

## COAL DEALERS.

Charles H. Gardner ..... Retail
J. W. Fenner ..... Retail

## COAL OPERATORS.

H. H. Ashley ..... Parrish Coal Co.
J. C. Haddock ..... Plymouth Coal Co.
Charles P. Hunt ..... Parrish Coal Co.
Lea Hunt ..... Parrish Coal Co.
W. A. Lathrop ..... Lehigh Coal & Navigation Co.
Woodward Leavenworth ..... Red Ash Coal Co.
Lehigh Valley Coal Co. .....
T. L. Newell ..... Kingston Coal Co.
Richard Sharpe ..... Alden Coal Co.

## COAL SPECIALIST.

J. Roberts, Jr.

## COMMISSION MERCHANTS.

The George T. Bell Co.
Epstine & Karnofsky.
Goodstein Bros.
Ferdinand Maier.
Rosenthal Bros.

## CONFECTIONERY.

Charles Becker ..... Manufacturer and Retailer
J. J. Becker ..... Manufacturer and Retailer
Evangelos Blaetus ..... Manufacturer and Retailer
H. E. and G. L. E. Evans ..... Manufacturer and Retailers
J. P. Jones ..... Manufacturer and Retailer
A. A. Keiper ..... Manufacturer and Retailer
W. A. King & Co..... Manufacturer and Retailers
Amedeo Obici ..... Mfr., Pres. Planters' Nut and Chocolate Co
J. D. Williams ..... Manufacturer and Retailer

## CONTRACTORS.

Charles J. Barney ..... Building
J. A. Briggs ..... Scavenger
James H. Campbell ..... Plumbing
B. G. Carpenter & Co. ..... Plumbing
H. A. Cassedy ..... Street Cleaning
B. G. Coon Construction Co. ..... Paving and Sewering
John Curtis & Co. ..... Building
George T. Dickover & Son ..... Masonry
John B. Dobson ..... Building
George P. F. Eckert ..... Building
Daniel H. Evans ..... Plastering
Edward Eyerman ..... Building
Peter Forve ..... Plumbing
Thomas W. Haines ..... Bridge
Reese D. Isaacs ..... General
M. Jevons & Son ..... Painting
William Kaiser & Son ..... Plumbing
Kehoe & Mowery ..... Building
A. J. Kent ..... Building
Mathias Klein, Jr. ..... Painting
D. M. Kline ..... Building
J. Ferdinand Lange & Son ..... Plastering
I. M. Leach, Jr. ..... Building
J. W. Liem & Co. ..... Plumbing
C. E. McCoy ..... Sidewalk
H. J. Melan ..... Building
W. L. Moore ..... Building
Frank Neyhard ..... Painting
Joseph S. Rice ..... Electrical
E. F. Roth ..... Electrical
John A. Schmitt's Sons ..... Building
Schuler Bros. ..... Plumbing
Shepherd & Rust ..... Electrical
W. H. Shepherd & Son ..... Building
Shovlin Bros. ..... Plumbing
S. H. Smith & Co. ..... Painting
Wilson J. Smith ..... Building
Thomas & Kear ..... Building
Turner & VanScoy ..... Plumbing
Walborn & Barney ..... Building
J. H. Wert ..... Building
Wilson & Anderson ..... Building

## COUNCILMEN.

R. Nelson Bennett.
Daniel H. Evans.
Edward Eyerman.
John Hance.
Lawrence B. Jones.
A. C. Laning.
Edwin B. Morgan.
T. L. Welles.
Maurice Ziegler.

## COUNTY OFFICIALS.

James A. Dewey ..... Deputy County Controller
Hon. George S. Ferris ..... Judge Common Pleas Court
Hon. A. M. Freas ..... Judge Orphans' Court
Hon. Henry A. Fuller ..... Judge Common Pleas Court
Hon. B. R. Jones ..... Judge Common Pleas Court
M. H. McAniff ..... Assistant District Attorney
James M. Norris ..... County Controller
Col. W. C. Price ..... County Solicitor
W. A. Valentine ..... District Attorney

## CRACKER MANUFACTURERS.

J. B. Carr ..... J. B. Carr Biscuit Co.
H. L. Moore .....

## DAIRIES.

J. N. Conyngham ..... Hillside and Spring Brook
F. J. Freiler .....

## DECORATORS.

M. Jevons & Son.
Mathias Klein, Jr.
Frank Neyhard.
S. H. Smith & Co.

## DELICATESSEN.

Percy A. Brown ..... Percy A. Brown & Co.
William Searfoss .....
Robert C. Smith ..... Percy A. Brown & Co.

## DENTIST.

Dr. R. M. Flaherty.

## DEPARTMENT STORES.

Clarke Bros. .....
Malcolm Burnside ..... Fowler, Dick & Walker
Fowler, Dick & Walker ..... Boston Store
David Fowler ..... Fowler, Dick & Walker
J. Robert Homer ..... Fowler, Dick & Walker
Jonas Long's Sons .....
Mahoney & Co. .....
Harry A. Schmoll ..... Fowler, Dick & Walker
Charles Tremayne .....
William MacWilliam ..... Fowler, Dick & Walker

## DESIGNER AND ENGRAVER.

Robert F. Fahringer.

## DIRECTORY PUBLISHERS.

R. L. Polk & Co.

## DRUGS.

Leroy Berg ..... Manager W. D. White & Co., Retail
Bromo-Mint Co. ..... Manufacturer Bromo-Mint
Mart L. Burke ..... Retail
Colley's Pharmacy ..... Retail
Fred J. Crandall ..... Retail
Frank & Barber, Inc. ..... Retail and Wholesale
Morris Greenstein ..... Retail
Leader Manufacturing Co. ..... Manufacturer
Dr. D. C. Mebane ..... Retail
Dr. A. H. Morgan ..... Retail
W. J. Pauling & Co. ..... Retail
Dr. George Hoy Tibbins ..... Retail
Valley Drug Co. ..... Retail and Wholesale
W. D. White & Co. ..... Retail

## DRY GOODS.

Charles Casper's Sons ..... Wholesale
J. S. Coons & Co. ..... Retail
Geddes & Bennett ..... Retail
Jones & McIntyre ..... Retail
Langfeld Bros. ..... The Globe Store, Retail
Lazarus Bros. ..... The Busy Store, Retail
Levy Bros. ..... Wholesale
Isaac Long Store, The ..... Retail

## DUST COLLECTORS.

B. G. Carpenter & Co. ..... Manufacturers

## ELECTRICAL SUPPLIES AND CONTRACTORS.

Joseph S. Rice.
E. F. Roth.
Shepherd & Rust.

## ELECTRIC MACHINERY.

M. E. Major ..... Rewinding

## ELECTRIC SERVICE.

(See Gas and Electric Service.)

John J. Cummins ..... Wilkes-Barre Light Co.

## ELECTRIC RAILWAYS.

C. F. Conn ..... Lackawanna & Wyoming Valley Railway Co.
Wilkes-Barre & Hazleton Railway Co. .....
Wilkes-Barre Railway Co. .....

## EMBROIDERIES.

Herman Funke & Sons ..... Manufacturers

## ENGINEERS.

James H. Hughes ..... Hughes, Moore & Sterling
W. E. Pulverman ..... B. G. Carpenter & Co.
Smith & Welles .....
Young & Wintermute .....

## EXPRESS.

Adams Express Co. .....
E. C. Tripp ..... National Express Co.

## FERTILIZERS.

Sickler Bros. ..... Manufacturers

## FLORIST.

Ira G. Marvin.

## FLOUR AND FEED.

J. E. Alexander ..... Miner-Hillard Milling Co.
S. C. Coldren ..... Miner-Hillard Milling Co.
Edwin Hartzel ..... Miner-Hillard Milling Co.
Tuthill R. Hillard ..... Miner-Hillard Milling Co.
Kirkendall & Son ..... Dealers
C. P. Matthews & Son, Inc. ..... Dealers in Flour
William P. McLaughlin ..... Miner-Hillard Milling Co.
Millard & Scureman ..... Manufacturers and Dealers
Col. Asher Miner ..... Miner-Hillard Milling Co.
Miner-Hillard Milling Co. ..... Manufacturers and Dealers
Sidney R. Miner ..... Miner-Hillard Milling Co.
R. S. Patterson ..... Manufacturers and Dealers, Keystone Roller Mills
Robbins Milling Co. ..... Manufacturers and Dealers
The United Flour Milling Co. ..... Dealers in Flour
Wilkes-Barre Milling Co. ..... Manufacturers and Dealers

## FREIGHT AGENTS.

R. G. McDowell ..... Lehigh Valley Railroaad Co.
L. W. Newcomb ..... C. R. R. of N. J.
George C. Smith ..... Pennsylvania Railroad Co.

## FURNITURE.

I. Benesch & Sons ..... Retail
H. D. Deemer ..... Deemer & Jaisohn, Office Furniture
Hofsomer & Hoefling ..... Retail
John Hughes ..... Retail
John Kaschenbach ..... Retail
C. F. Murray Furniture Co. ..... Retail
Edward P. Phillips ..... Retail

## FURS.

N. P. Jordan & Son.

## GARAGES.

Challenger Bros. .....
Thomas W. Haines ..... Commercial Motor Car Co.
William S. Lee .....
W. C. Moore Auto Co. .....
E. C. Yaple ..... City Automobile Co.

## GAS AND ELECTRIC SERVICE.

Ray Ammerman ..... The Wilkes-Barre Co.
George F. Bird ..... The Wilkes-Barre Co.
George E. Brett ..... The Wilkes-Barre Co.
David J. Davis ..... The Wilkes-Barre Co.
Frank Dunn ..... The Wilkes-Barre Co.
T. H. Fell ..... The Wilkes-Barre Co.
Clayton G. Heebner ..... The Wilkes-Barre Co.
Frank Kelley ..... The Wilkes-Barre Co.
Luzerne County Gas & Electric Co. .....
Henry Reese ..... The Wilkes-Barre Co.
E. A. Wakeman ..... The Wilkes-Barre Co.
The Wilkes-Barre Co. .....
John Youngblood ..... The Wilkes-Barre Co.

## GENERAL MERCHANDISE.

Thomas Bowen.
David P. Griffiths.
G. A. Keller.
S. O'Brian.
John F. Walsh.
Charles J. Zinn & Bros.

## GROCERS.

W. D. Beers ..... Retail
Crocker Grocery Co. ..... Wholesale
D. H. Crocker ..... Crocker Grocery Co.
B. B. Crompton ..... Retail
H. W. Ellowitch ..... Retail
Herbert G. Feist ..... Retail
F. A. Flock ..... Retail
G. L. C. Frantz ..... Wholesale
Jenkin Goss ..... Retail
John Gross ..... John Gross & Co., Retail
John Hance ..... Retail
Hart, Lee & Co. ..... Wholesale
L. D. Hauk ..... Retail
C. Roscoe Lee ..... Hart, Lee & Co.
C. F. Leonard ..... Retail
Hooven Mercantile Co. ..... Wholesale
Kirkendall & Son ..... Wholesale
Patrick McCall ..... Retail
William M. Miller & Co. ..... Retail
P. Nardone ..... Wholesale
W. H. O'Brien ..... Retail
J. E. Patterson ..... Crocker Grocery Co.
M. T. Rees ..... Retail
W. A. Reichard ..... Retail
William Searfoss ..... Retail
Harry Stoddart ..... The Wm. Stoddart Co., Wholesale
W. R. Toomb & Co. ..... Retail
C. H. Turner & Co. ..... Wholesale
Williams Bros. & Co. ..... Wholesale
R. S. Williams Co. ..... Wholesale

## HARNESS MANUFACTURERS.

Frey Bros. .....

## HARDWARE.

Z. Platt Bennett ..... Phelps, Lewis & Bennett Co.
B. G. Carpenter & Co. ..... Retail
Eastern Pennsylvania Supply Co. ..... Wholesale

A. L. Lewis ..... Phelps, Lewis & Bennett Co.
G. W. Lewis ..... Phelps, Lewis & Bennett Co.
C. Morgan's Sons ..... Retail
B. F. Morgan ..... C. Morgan's Sons
C. E. Morgan ..... C. Morgan's Sons
Phelps, Lewis & Bennett ..... Wholesale and Retail
A. J. Roat ..... A. J. Roat Supply Co., Wholesale and Retail
John A. Turner ..... Eastern Pennsylvania Supply Co.
Weiss & Jones ..... Retail
White Hardware Co. ..... Retail and Wholesale
Wyoming Valley Supply and Manufacturing Co. ..... Wholesale

## HATS AND MEN'S FURNISHINGS.

N. P. Jordan & Son .....
E. T. Shepard ..... Dollar Hat Store

## HORSESHOER.

John D. Sands.

## HOSIERY.

Ambrose West ..... Manufacturer

## HOTELS.

John Clifford .....
John Gross .....
Hooper & Brown ..... Terminal Hotel
Hugh Lawson ..... Flatiron Hotel
P. J. Lenahan .....
Andrew J. Lynch .....
Edward Murphy .....
James Poland ..... Poland Hotel
John Redington ..... Hotel Redington
Sterling Hotel .....
M. J. Stout .....
Adam Turkes .....
N. H. Weiss ..... Mansion House

## HOUSE FURNISHING GOODS.

I. Benesch & Son.
John Kaschenbach.
C. F. Murray Furniture Co.
Williams & McAnulty.

## ICE.

C. S. Callahan ..... Pocono Ice Co.
Ganoga Ice Co. .....

## ICE CREAM.

Charles Becker ..... Manufacturer and Retailer
J. J. Becker ..... Manufacturer and Retailer
Evangelos Blaetus ..... Manufacturer and Retailer
H. E. and G. L. E. Evans ..... Manufacturer and Retailer
F. J. Freiler ..... Manufacturer and Retailer
J. P. Jones ..... Manufacturer and Retailer

## IMPORTER.

C. S. Turner ..... Teas, Spices, Etc.

## INDUSTRIAL COMMISSIONER.

Ira H. Shoemaker ..... D. & H. R. R. Co.

## INSPECTOR.

Adam P. Kiefer ..... F. M. Kirby & Co.

## INSURANCE.

Biddle & Eno ..... General
J. M. Boland ..... General
C. H. Biddle ..... Biddle & Eno
W. S. Biddle ..... Biddle & Eno
Crisman & Myers ..... Fire
Dana & Frantz ..... Fire
Jonathan R. Davis ..... General
Andrew F. Derr ..... Thompson Derr & Bro.
Chester B. Derr ..... Thompson Derr & Bro.
Henry H. Derr ..... Thompson Derr & Bro.
Thompson Derr & Bro. ..... General
Dymond, Multer & Hull ..... Fire
Charles M. Felter ..... General
J. Fred Frace ..... Thompson Derr & Bro.
A. S. Galland ..... General, Brandt & Galland
W. F. Howell ..... Thompson Derr & Bro.
E. A. Innes ..... Thompson Derr & Bro.
A. C. Laning ..... Fire
F. W. Larned & Son ..... Fire
A. L. Lindsay ..... Life
F. E. Parkhurst ..... Thompson Derr & Bro.
Herman F. Phillips ..... Fire
Samuel Potts ..... Thompson Derr & Bro.
Reynolds & Co. ..... General
Morgan J. Richards ..... Thompson Derr & Bro.
Royer Bros. & Co. ..... General
Louis K. Salsburg & Co. ..... General
A. C. Shaw ..... Life and Accident
Harold M. Shoemaker ..... General
Charles M. Snyder ..... Life
H. and J. Stakulsky ..... Life
Paul H. Steidle ..... Fire
W. F. Steinhauer ..... General
Clarence W. Sturdevant ..... Thompson Derr & Bro.
Fred Theis & Son ..... General
Jacob Theis ..... General, Theis Bros.
Dr. A. D. Thomas ..... Fire
C. R. VanLoon ..... Fire
W. O. Washburn ..... Life
Henry H. Welles, Jr. ..... Fire
Wilkes-Barre Underwriters' Association ..... Fire

## IRON AND STEEL.

David N. Gallen ..... President American Forge & Iron Co.
Wilkes-Barre Metal Drawing & Stamping Co. ..... Manufacturers

## JEWELERS.

Frank Clark.
L. Hirshowitz.
E. G. Kemmerer.
John W. Miles.
Charles J. Rueffer.
H. G. Shupp.

## JOB PRINTERS.

Robert Baur & Son.
DeMun Sign Co.
Raeder Blank Book, Lithographing & Printing Co.
Sandow Bros.
G. Frank Veltum.
Wilkes-Barre Record Co.
Keystone Calendar & Printing Co.
H. W. Oberrender.
Wilkes-Barre Times-Leader.
The E. B. Yordy Co.

## JOURNALIST.

P. S. Ridsdale.

## JUDGES.

Hon. George S. Ferris.
Hon. A. M. Freas.
Hon. H. A. Fuller.
Hon. B. R. Jones.

## LACE.

George H. Smith ..... Manager Wilkes-Barre Lace Manufacturing Co.
A. A. Stocks ..... Manager Wyoming Valley Lace Mills
Wilkes-Barre Lace Manufacturing Co. ..... Manufacturers

## LAUNDRIES.

Hessler Laundry Co. .....
W. W. VanDermark ..... Wilkes-Barre Laundry

## LAWYERS.

T. H. Atherton.
Paul Bedford.
R. Nelson Bennett.
A. C. Campbell.
Clarence D. Coughlin.
Franck G. Darte.
A. H. McClintock.
Frank McCormick.
Charles F. McHugh.
W. S. McLean.
Peter A. Meixell.
S. R. Miner.

R. B. Espy.
Hon. George S. Ferris.
Hon. A. M. Freas.
Fuller & Bedford.
Q. A. Gates.
Isaac P. Hand.
John S. Harding.
E. F. Heller.
Andrew Hourigan.
Andrew Hunlock.
J. E. Jenkins.
Hon. B. R. Jones.
Lawrence B. Jones.
Stanley Kuryloski.
Hon. John T. Lenahan.
John S. Lopatto.
Charles N. Loveland.
M. H. McAniff.
E. B. Morgan.
B. Frank Myers.
Hon. H. W. Palmer.
H. B. Payne.
J. P. Pollock.
W. C. Price.
Dorrance Reynolds.
Reynolds & Reynolds.
Wm. N. Reynolds, Jr.
James H. Shea.
Frank P. Slattery.
W. Carl Sterling.
S. J. Strauss.
A. L. Turner.
W. Alfred Valentine.
Ralph H. Wadhams.
A. L. Williams.
J. B. Woodward.

## LEATHER GOODS.

Frey Bros. ..... Wholesale and Retail
W. H. Frey ..... Frey Bros.
Q. G. Frey ..... Frey Bros.
Harvey H. Kemmerer ..... Retail

## LEGISLATORS.

Hon. Sterling R. Catlin ..... State Senate
Hon. Edward Watts ..... State House of Representatives

## LIQUORS.

W. D. Beers ..... Retail
Freeman Bros. ..... Wholesale
L. Lewith & Son ..... Wholesale
Wm. M. Miller & Co. ..... Retail

## LIVERY SERVICE.

E. P. Phillips.
Posten Transfer Co.

## LUMBER.

Bowden & Northup .....
Goff Lumber Co. ..... Planing Mill
W. N. Jennings .....
Conrad Lee ..... Planing Mill
R. B. Ricketts .....
W. R. Ricketts .....
Robbins Lumber Co. .....
A. Ryman & Sons .....
Frank J. Scouten ..... Scouten, Lee & Co.
W. H. Shepherd & Son .....
Arthur L. Stull .....
S. H. Sturdevant's Sons .....
Ambrose West ..... Box Manufacturer and Planing Mill

## MACHINERY.

Eastern Pennsylvania Supply Co. ..... Dealers
George Nicholson ..... Vulcan Iron Works
Samuel T. Nicholson ..... Vulcan Iron Works
William Nicholson ..... W. H. Nicholson & Co.
W. H. Nicholson & Co. ..... Manufacturers
Fred O. Smith ..... Vulcan Iron Works
Irving A. Stearns ..... Vulcan Iron Works
Vulcan Iron Works ..... Manufacturers

## MACHINE SHOPS.

John MacCallum ..... The MacCallum Co.
Royer & Zweibel .....

## MANAGERS.

Leroy Berg ..... W. D. White & Co.
P. R. Bevan ..... J. B. Russell & Co.
John C. Bridgman ..... Hazard Manufacturing Co.
Malcolm Burnside ..... Fowler, Dick & Walker
C. S. Callahan ..... Pocono Ice Co.
F. M. Chase ..... Assistant, Lehigh Valley Coal Co.
C. F. Conn ..... Lackawanna & Wyoming Valley Railway
John J. Cummins ..... Wilkes-Barre Light Co.
C. B. Dougherty ..... Assistant, Susquehanna Coal Co.
Robert F. Fahringer ..... The Fahringer Co.
John J. Gallagher ..... Standard Brewing Co.
John R. Lamb ..... Atlantic Refining Co.
William MacWilliam ..... Fowler, Dick & Walker
G. W. Moore ..... Wilkes-Barre Record Co.
W. F. Morrissey ..... Singer Sewing Machine Co.
Samuel T. Nicholson ..... Vulcan Iron Works
Robert A. Quin ..... Susquehanna Coal Co.
Frank J. Scouten ..... Scouten, Lee & Co.
Ernest G. Smith ..... Times-Leader
George H. Smith ..... Wilkes-Barre Lace Manufacturing Co.
A. A. Stocks ..... Wyoming Valley Lace Mills
L. A. Tuttle ..... Kinney & Co.
Russel Uhl ..... Penn Tobacco Co.
E. S. Van Horn ..... Wilkes-Barre Iron Manufacturing Co.
E. A. Wakeman ..... The Wilkes-Barre Co.
Bruce R. Wallace ..... R. E. Wallace Carriage Shop
S. D. Warriner ..... Lehigh Valley Coal Co.
W. O. Washburn ..... Metropolitan Life Ins. Co.
Cyrus S. Weiss ..... Assistant, Miner-Hillard Milling Co.
E. L. Whiteman ..... Whiteman Shoe and Rubber Co.

## MANUFACTURERS.

Adder Machine Co. ..... Adding Machines
Bartels Brewing Co. ..... Beer
Charles Becker ..... Ice Cream
J. J. Becker ..... Ice Cream and Confectionery, Bakery
W. B. Bertels & Son Co., Inc. ..... Tinware
Evangelos Blaetus ..... Ice Cream and Confectionery
The Bromo-Mint Co. ..... Bromo-Mint
B. G. Carpenter Co. ..... Dust Collecting Devices
J. B. Carr ..... Crackers
Crane Bros. ..... Silk
DeMun Sign Co. ..... Electric Signs
George T. Dickover & Son ..... Brick
H. E. and G. L. E. Evans ..... Ice Cream and Confectionery
Frey Bros. ..... Harness
Herman Funke & Sons ..... Embroideries
Galland Bros. Co. ..... Ladies' Underwear
Hazard Manufacturing Co. ..... Wire Rope, Insulated Wire
Hess-Goldsmith Co. ..... Broad Silks
Lyman H. Howe ..... Moving Pictures
J. P. Jones ..... Ice Cream and Confectionery
A. August Keiper ..... Ice Cream and Confectionery
Keystone Bottling Co. ..... Soft Drinks
W. A. King & Co. ..... Ice Cream and Confectionery, Bakery
The Kitsee Battery Co. ..... Storage Batteries
Leader Manufacturing Co. ..... Drugs
LeGrand Mine Drill Works ..... Mine Drills
Lehigh Valley Coal Co. ..... Coal
The Leon-Ferenbach Silk Co. ..... Silk
H. Levison's Sons ..... Cigars
Luzerne County Gas & Electric Co. ..... Gas and Electricity
John MacCallum ..... Boilers and Machinery
Matheson Automobile Co. ..... Automobiles
Miles Paint Manufacturing Co. ..... Paints
Millard & Scureman ..... Flour and Feed
Miller & Laycock ..... Monuments
Miner-Hillard Milling Co. ..... Flour and Feed
H. L. Moore ..... Crackers
W. H. Nicholson & Co. ..... Machinery
R. S. Patterson ..... Flour and Feed
Penn Tobacco Co. ..... Tobacco
Reichard & Weaver ..... Beer
Robbins Milling Co. ..... Flour and Feed

Royer & Zweibel ..... Machinery
John A. Schmitt's Sons ..... Brick
J. G. Seitzinger ..... Screens
Sheldon Axle Works ..... Axles and Springs
Sickler Bros. ..... Fertilizers
Standard Top Co. ..... Automobile Tops
Stegmaier Brewing Co. ..... Beer
Joseph Tischler ..... Bakery
Trethaway Bros. ..... Tinware
C. S. Turner ..... Teas, Spices, Etc.
Valley Drug Co. ..... Drugs
E. B. VanDyke ..... Shirts and Overalls
Vulcan Iron Works ..... Machinery
Bruce R. Wallace ..... Carriages and Wagons
W. A. Weis & Co. ..... Shoes
Ambrose West ..... Hosiery, Paper Boxes, Lumber
The Wilkes-Barre Co. ..... Gas, Electricity and Steam Heat
Wilkes-Barre Iron Manufacturing Co. ..... Car Wheels and Axles
Wilkes-Barre Lace Manufacturing Co. ..... Lace Curtains
Wilkes-Barre Metal Drawing & Stamping Co. ..... Iron and Steel
Wilkes-Barre Milling Co. ..... Flour and Feed
J. D. Williams ..... Ice Cream, Confectionery

## MASONRY CONTRACTORS.

(See contractors.)

## MEATS.

Harry Bloom ..... Retail
A. J. Brent ..... Retail
Percy A. Brown ..... Retail
William Challis Co. ..... Retail
C. E. Jackson ..... Retail
Leo J. Long ..... Retail
Charles Maurer ..... Retail
William Meier ..... Retail
The O. W. Nelson Meat Co. ..... Retail
Frank Roos ..... Retail
Robert C. Smith ..... Retail, Percy A. Brown & Co.
Swift & Co. ..... Wholesale
Utz Bros ..... Retail
L. M. Utz ..... Retail
Washington Cash Meat Market ..... Retail
A. Wideman ..... Retail
Wyoming Valley Beef Co. ..... Wholesale

## MERCANTILE AGENCIES.

The Bradstreet Co.
R. G. Dun & Co.

## MERCHANTS.

R. B. Butterworth ..... F. M. Kirby & Co.
J. S. Croll ..... F. M. Kirby & Co.
B. H. Danks ..... F. M. Kirby & Co.
A. P. Kiefer ..... F. M. Kirby & Co.
F. M. Kirby & Co. ..... 5c. and 10c. Stores
F. M. Kirby ..... F. M. Kirby & Co.
W. F. Newberry ..... F. M. Kirby & Co.
F. J. Weckesser ..... F. M. Kirby & Co.
F. J. Youngblood ..... F. M. Kirby & Co.
D. C. Roberts ..... F. M. Kirby & Co.
Charles Shields ..... F. M. Kirby & Co.
Syndicate 5c. and 10c. Stores ..... 5c. and 10c. Store

## MERCHANT TAILORS.

C. Bach.
Simon Long's Sons.
McKenna & Nolan.
Stephen Maguth.
Allen H. Peters.

## METALS.

E. J. Fisher ..... Dealer
Henry Shapiro ..... Dealer

## MILLINERY.

Maurice Heinz ..... Wholesale and Retail

## MINE DRILLS.

LeGrand Mine Drill Works ..... Manufacturers

## MINE SUPPLIES.

Eastern Pennsylvania Supply Co.

## MINING COMPANIES.

(See Coal Operators.)

## MINING OFFICIALS.

(See Coal Company Officials.)

## MONUMENTS.

Miller & Laycock.

## MOVING PICTURES.

Lyman H. Howe ..... Manufacturer and Exhibitor

## MUSICAL ORGANIZATIONS.

J. Frank Reinig ..... Rep. Luft's Orchestra
Thompson H. Rowley ..... Rep. Rowley's Ninth Regiment Band

## MUSICAL SUPPLIES.

Ludwig & Co.

## NEWSPAPERS.

The Evening News.
The Wilkes-Barre Record.
The Wilkes-Barre Review.
The Wilkes-Barre Times-Leader.

## NOTARIES PUBLIC.

Charles W. Dana.
James K. P. Fenner.
John S. Harding.
Lawrence B. Jones.
A. C. Laning.
F. W. Larned.
M. H. McAniff.
E. B. Morgan.
H. B. Payne.
John P. Pollock.
Wm. N. Reynolds, Jr.
Frank P. Slattery.
Garrett Smith.
Arthur L. Turner.

## NURSERYMEN.

Bonsey & Rifkin.

## OFFICE SPECIALTIES.

E. S. Fiske.

## OILS.

T. W. Brown ..... S. L. Brown & Co.
John R. Lamb ..... Atlantic Refining Co.
Paine & Co. .....

## OPTICIANS.

Frank Clark.
Charles J. Rueffer.
H. G. Shupp.

## PAINT.

Miles Paint Manufacturing Co. ..... Manufacturers

## PAINTERS.

(See Contractors.)

## PAPER.

H. A. Whiteman & Co. ..... Wholesale
W. George Whitfield .... Sec. National Pulp & Paper Co., Manufacturers
Wilkes-Barre Stationery & Paper Co. ..... Wholesale

## PAPER BOXES.

Ambrose West ..... Manufacturer

## PAVING AND SEWER CONTRACTORS.

B. G. Coon Construction Co. .....
Edward H. Post ..... The Wilkes-Barre Construction Co.

## PHOTOGRAPHERS.

Llewellyn Davies.
S. F. Siegfried.
Stearns, Wildermuth & Stearns.

## PHYSICIANS.

E. U. Buckman.
A. F. Dougherty.
Albert Kaufman.
Charles Long.
G. T. Matlack.
D. C. Mebane.
Charles H. Miner.
A. H. Morgan.
R. Murdoch.
F. J. E. Sperling.
W. S. Stewart.
Lewis H. Taylor.
George Hoy Tibbins.
R. L. Wadhams.

## PIANOS.

Arthur C. Carr ..... Piano Manufacturers' Exchange
Wm. H. Furbee. .....
Ludwig & Co. .....

## PLANING MILLS.

Goff Lumber Co.
Conrad Lee.
Ambrose West.

## PLASTER CONTRACTORS.

(See Contractors.)

## PLUMBING AND HEATING.

(See Contractors.)

## POSTMASTER.

Thomas F. Heffernan.

## PRESIDENTS.

(See also Bankers.)

David N. Gallen ..... American Forge & Iron Co.
John C. Haddock ..... Plymouth Coal Co.
Thomas W. Haines ..... Vice, Commercial Motor Car Co.
Daniel L. Hart ..... Vice, Bromo-Mint Co.
H. H. Harvey ..... Wyoming Cutlery Works
Harry Hirshowitz ..... The Hub
W. A. Lathrop ..... Lehigh Coal & Navigation Co.
Woodward Leavenworth ..... Red Ash Coal Co.
Abram G. Nesbitt ..... Adder Machine Co.
James R. Nicholson ..... Bartels Brewing Co.
Samuel T. Nicholson ..... Vulcan Iron Works
Amedeo Obici ..... Planters' Nut & Chocolate Co.
H. W. Palmer ..... Vice, Miners' Savings Bank
Edward H. Post ..... Wilkes-Barre Construction Co.
J. Roberts, Jr. ..... Posten Transfer Co.
Isaac M. Thomas ..... Vice, People's Bank
F. J. Weckesser ..... Vice, F. M. Kirby & Co.
H. H. Ashley ..... President Parrish Coal Co.
T. H. Atherton ..... Vice, Second National Bank
Joseph J. Baer ..... Vice, Heights Deposit Bank
J. B. Carr ..... J. B. Carr Biscuit Co.
C. B. Dougherty ..... Lopez Sandstone Co.
Charles P. Hunt ..... Wilkes-Barre Iron Manufacturing Co.
A. A. Sterling ..... Vice, People's Bank
Russel Uhl ..... Vice, Penn Tobacco Co.
S. D. Warriner ..... Vice, Lehigh Valley Coal Co.
Ambrose West ..... Wyoming Valley Motor Car Co.

## PRINTERS.

(See Job Printers.)

## PRODUCE.

The George T. Bell Co. ..... Dealers
Epstine & Karnofsky ..... Dealers
James J. Gallagher ..... Broker
Goodstein Bros. ..... Dealers
Rosenthal Bros. ..... Dealers

## PROVISIONS.

Paine & Co. ..... Wholesale

## PUBLIC ACCOUNTANT.

Walter Wakeman.

## PUBLISHERS.

C. K. Gloman ..... The Board of Trade Journal
The Leader Publishing Co. ..... The Wilkes-Barre Times-Leader
Sandow Bros. ..... The Red Book
The Wilkes-Barre News Co. ..... The Evening News
The Wilkes-Barre Record Co. ..... The Wilkes-Barre Record
The Wilkes-Barre Review Co. ..... The Wilkes-Barre Review

## PURCHASING AGENTS.

C. K. Gloman ..... Susquehanna Coal Co.
S. A. Hodge ..... Hazard Manufacturing Co.
W. F. Newberry ..... F. M. Kirby & Co.
F. O. Smith ..... Vulcan Iron Works

## QUICK LUNCH.

Busy Bee Lunch Room .....
Shelley & Lewis ..... Academy Lunch

## REAL ESTATE, SURETY BONDS, ETC.

R. Nelson Bennett.
Cassedy & Conynham.
Samuel C. Chase.
Crisman & Myers.
Dana & Frantz.
Davidow Bros.
Jonathan R. Davis.
Fred W. Denniston ..... Denniston-Raser Co.
Dymond, Multer & Hull.
George W. Fegley.
John Hessel & Co.
Sol. Hirsch.
J. W. Hollenback.
W. N. Jennings.
F. W. Larned & Son.
F. T. Levy.
George C. Lewis.
E. Lowenstein.
The Lawrence Myers Estate.
J. Frank Nuss.
Herman F. Phillips.
Edward H. Post.
John Sayre.
Shovlin & Co.
Paul H. Steidle.
Dr. A. D. Thomas.
Isaac M. Thomas.
C. R. VanLoon.
J. K. Weitzenkorn.
Edward Welles.
Henry H. Welles, Jr.

## RESTAURANTS.

M. J. Ahern.
J. J. Becker.
Adam Turkes.

## SALESMEN.

John M. Cobb ..... National Cash Register Co.
H. M. Harding .....
Clifton B. Mace ..... Miner-Hillard Milling Co.
Thomas F. Shea ..... Adder Machine Co.

## SCAVENGER.

J. A. Briggs ..... Contractor

## SCHOOL.

Wilkes-Barre Business College.

## SCRAP IRON.

E. J. Fisher.
Henry Shapiro.

## SCREENS.

J. G. Seitzinger ..... J. G. Seitzinger Screen & Wire Works

## SECRETARIES.

C. L. Fay ..... Anthracite Dept. Y. M. C. A.
R. W. Ferrel ..... Chamber of Commerce
C. K. Gloman ..... Hanover Bank
W. G. Harding ..... Pennsylvania Central Brewing Co.
Charles F. Johnson ..... Y. M. C. A.
A. C. Overpeck ..... Hazard Manufacturing Co.
D. C. Roberts ..... F. M. Kirby & Co.
F. O. Smith ..... Vulcan Iron Works
Cyrus S. Weiss ..... Miner-Hillard Milling Co.
W. George Whitfield ..... National Pulp & Paper Co.
F. J. Youngblood ..... Assistant F. M. Kirby & Co.

## SEWER PIPE.

George N. McAlarney ..... Dealer

## SHIRTS AND OVERALLS.

E. B. VanDyke ..... Black Diamond Shirt & Overall Co.

## SHOES.

(See Boots and Shoes.)

## SIDEWALK CONTRACTOR.

(See Contractors.)

## SIGNS.

DeMun Sign Co. ..... Manufacturers
The Fahringer Co. ..... Designers

## SILK MANUFACTURERS.

Henry C. Dreyer ..... Hess-Goldsmith Co.
James A. Goldsmith ..... Hess-Goldsmith Co.
Mortimer R. Goldsmith ..... Hess-Goldsmith Co.
Crane Bros., Inc.
The Leon-Ferenbach Silk Co.
Hess-Goldsmith Co.

## SPORTING GOODS.

Joseph S. Rice ..... Dealer
E. F. Roth ..... Dealer

## SPRINGS.

Sheldon Axle Works ..... Manufacturers

## STATIONERY.

H. W. Oberrender ..... Retail
William Puckey & Bro. ..... Retail
H. G. Shupp ..... Retail
H. A. Whiteman & Co. ..... Wholesale
Wilkes-Barre Stationery & Paper Co. ..... Wholesale

## STEAM HEAT.

The Wilkes-Barre Co.

## STEAMSHIP AGENCY.

Max Freedman.

## STOCKS AND BONDS.

(See Brokers.)

## STORAGE BATTERIES.

The Kitsee Battery Co. ..... Manufacturers

## STREET CLEANING.

H. A. Cassedy ..... Contractor

## SUPERINTENDENT OF CITY SCHOOLS.

James M. Coughlin.

## TALKING MACHINES.

W. H. Furbee.

## TAX COLLECTORS.

Daniel L. Hart ..... City
Elliott R. Morgan ..... Kingston

## TEAS AND SPICES.

Joseph A. Goldman ..... Retail
C. S. Turner ..... Wholesale

## TELEPHONE SERVICE.

Bell Telephone Co. of Pennsylvania.

## THEATRE OWNER.

Sylvester Poli ..... Poli Theatre

## TINWARE MANUFACTURERS.

W. B. Bertels & Son Co.
Trethaway Bros.

## TOBACCO.

Hon. William Drury ..... Penn Tobacco Co.
Martin C. Frey ..... Penn Tobacco Co.
Harry G. Marcy ..... Penn Tobacco Co.
Penn Tobacco Co. ..... Manufacturers
Star Tobacco Co. ..... Wholesale
Henry Weigand ..... Penn Tobacco Co.
John T. Williams ..... Penn Tobacco Co.

## TREASURERS.

Daniel L. Hart ..... City
Charles P. Hunt ..... Parrish Coal Co.
C. W. Laycock ..... Wilkes-Barre Railway Co.
George Nicholson ..... Vulcan Iron Works
A. C. Overpeck ..... Hazard Manufacturing Co.
Harry Stoddart ..... The William Stoddart Co.
F. J. Weckesser ..... F. M. Kirby & Co.
F. J. Youngblood ..... Asistant F. M. Kirby & Co.

## TREE EXPERTS.

Bonsey & Rifkin.

## TYPEWRITERS.

E. S. Fiske ..... Repairer
H. W. Oberrender ..... Dealer

## UNDERTAKERS.

J. B. Graham.
L. P. Kniffen.
A. V. Kozak.
M. J. McLaughlin.
C. F. Murray Furniture Co.
E. P. Phillips.

## UNDERWEAR.

Galland Bros. Co. ..... Manufacturers

## VETERINARIAN.

Dr. E. Hogg ..... Hogg & Phipps

## WAGONS.

Bruce R. Wallace ..... R. E. Wallace Carriage Shop, Manufacturers

## WALL PAPER.

M. Jevons & Son ..... Retail
Mathias Klein, Jr. ..... Retail
S. H. Smith & Co. ..... Retail

## WATER SERVICE.

Spring Brook Water Supply Co.

## WHOLESALERS.

(This list does not include manufacturers who market their own products. See list of manufacturers.)

The George T. Bell Co. ..... Produce
Charles Casper's Sons ..... Dry Goods and Notions
Crockery Grocery Co. ..... Groceries
Easter Pennsylvania Supply Co. ..... Hardware and Mine Supplies
Frank & Barber, Inc. ..... Drugs
G. L. C. Frantz ..... Groceries
Freeman Bros. ..... Liquors
Frey Bros. ..... Leather Goods
Goodstein Bros. ..... Produce
Hart, Lee & Co. ..... Groceries
Maurice Heinz ..... Millinery
Hooven Mercantile Co. ..... Groceries
Kirkendall & Son ..... Groceries
Levy Bros. ..... Dry Goods and Notions
L. Lewith & Sons ..... Liquors
C. P. Matthews & Son, Inc. ..... Flour
P. Nardone ..... Groceries
Paine & Co. ..... Provisions and Oils
Rosenthal Bros. ..... Produce
Star Tobacco Co. ..... Tobacco and Cigars
The William Stoddart Co. ..... Groceries

Swift & Co. ..... Meats
C. H. Turner & Co. ..... Groceries
C. S. Turner ..... Teas, Spices, Paper
The United Flour Milling Co. ..... Flour
Valley Drug Co. ..... Drugs
White Hardware Co. ..... Hardware
H. A. Whiteman & Co. ..... Stationery
Whiteman Shoe and Rubber Co. ..... Shoes and Rubbers
Wilkes-Barre Stationery & Paper Co. ..... Stationery
Williams Bros. & Co. ..... Groceries
R. S. Williams Co. ..... Groceries
Wyoming Valley Beef Co. ..... Meats
Wyoming Valley Supply Co. ..... Plumbers' Supplies

### WIRE ROPE AND INSULATED WIRE.

Hazard Manufacturing Co. ..... Manufacturers
E. A. Abbott ..... Hazard Manufacturing Co.
J. C. Bridgman ..... Hazard Manufacturing Co.
Carl Brodhun ..... Hazard Manufacturing Co.
S. A. Hodge ..... Hazard Manufacturing Co.
R. E. Miles ..... Hazard Manufacturing Co.
H. G. Murray ..... Hazard Manufacturing Co.
T. C. North ..... Hazard Manufacturing Co.
A. C. Overpeck ..... Hazard Manufacturing Co.
G. E. Pragnell ..... Hazard Manufacturing Co.
Eli Weyhenmeyer ..... Hazard Manufacturing Co.

# SUPPORTING MEMBERS.

### $100.00.

*Wyoming National Bank*—No representatives named.

*First National Bank*—Representative, Francis Douglass, Cashier.

*Miner's Savings Bank*—No representatives named.

*Second National Bank*—Representatives: James L. Morris, John Flanigan, E. W. Mulligan, W. E. Lewis, E. B. Mulligan, R. E. Dana, C. W. Millard, F. B. Reynolds, R. S. Ferguson, G. W. Morris.

*Peoples Bank*—Representatives: A. A. Sterling, Samuel McCracken.

*Wilkes-Barre Deposit & Savings Bank*—No representatives named.

*F. M. Kirby & Co.*—Representatives: F. M. Kirby, D. C. Roberts, J. S. Croll, R. B. Butterworth, F. J. Youngblood, F. J. Weckesser, W. F. Newberry, B. H. Danks, A. P. Kiefer, Charles Shields.

*Miner-Hillard Milling Co.*—Representatives: Col. Asher Miner, Sidney R. Miner, Cyrus S. Weiss, J. E. Alexander, Edwin Hartzel, Tuthill R. Hillard, William P. McLaughlin, S. C. Coldren.

*Bartels Brewing Co.*—Representatives: F. L. Schott, Herbert S. Sage, James R. Nicholson.

*Stegmaier Brewing Co.*—Representatives: C. E. Stegmaier, F. J. Stegmaier, J. C. Wiegand, Henry T. Schulz, Robert L. Dailey, Daniel O. Lynch, Joseph J. Baer.

*Vulcan Iron Works*—Representatives. Samuel T. Nicholson, Irving A. Stearns, George Nicholson, Fred O. Smith.

*Hazard Manufacturing Co.*—Representatives: J. C. Bridgman, A. C. Overpeck, G. E. Pragnell, S. A. Hodge, Eli Weyhenmeyer, E. A. Abbott, Carl Brodhun, H. G. Murray, R. E. Miles, T. C. North.

*Hess-Goldsmith Co.*—Representatives: James A. Goldsmith, Mortimer R. Goldsmith, Henry C. Dreyer.

*The Wilkes-Barre Co.*—Representatives: George F. Bird, Ray Ammerman, David J. Davis, Henry Reese, Frank Dunn, John Youngblood, Frank Kelley, Clayton G. Heebner, George E. Brett, T. H. Fell.

*Thompson Derr & Bro.*—Representatives: Andrew F. Derr, F. E. Parkhurst, E. A. Innes, Henry H. Derr, Chester B. Derr, J. Fred Frace, W. F. Howell, Morgan J. Richards, Clarence W. Sturdevant, Sam Potts.

*The Wilkes-Barre Railway Co.*—No representatives named.

*Lehigh & Wilkes-Barre Coal Co.*—No representatives named.

*Spring Brook Water Supply Co.*—No representatives named.

*Lehigh Valley Coal Co.*—Representatives: S. D. Warriner, F. M. Chase, Thomas Thomas, W. C. Sterling, W. H. Fregans, A. B. Jessup.

### $50.00.

*Anthracite Savings Bank*—No representatives named.

*Dime Deposit Bank*—Representatives: C. F. Hess, O. R. Wolfe, A. C. Shaw, C. J. Capwell, J. Frank Hart.

*Fowler, Dick & Walker*—Representatives: Malcolm Burnside, William MacWilliams, J. Robert Homer, Harry A. Schmoll, David Fowler.

*Luzerne County National Bank*—Representative: B. W. Bevans, Cashier.

*The Isaac Long Store.*—No representatives named.

*Reichard & Weaver.*—No representatives named.

*Wilkes-Barre Lace Manufacturing Co.*—No representatives named.

*Penn Tobacco Co.*—Representatives: Hon. William Drury, Henry Weigand, Harry G. Marcy, John T. Williams, Martin C. Frey.

*Wilkes-Barre Record Co.*—Representatives: F. C. Johnson, G. W. Moore, J. Andrew Boyd, Eugene T. Giering, Isaac E. Long.

*Wyoming Valley Trust Co.*—No representatives named.

### $30.00.

*Phelps, Lewis & Bennett Co.*—Representatives: G. W. Lewis, Z. Platt Bennett, A. L. Lewis.

### $25.00.

*C. Morgan's Sons*—Representatives: B. F. Morgan, C. E. Morgan.

*Jonas Long's Sons.*—No representatives named.

*Simon Long's Sons*—Representatives: Isaac S. Long, Louis Schloss.

*Biddle & Eno*—Representatives: C. H. Biddle, W. S. Biddle.

### $20.00.

*Crocker Grocery Co.*—Representatives: D. H. Crocker, J. E. Patterson.

*George T. Dickover & Son*—Representatives: George T. Dickover, William S. Dickover.

*Frey Bros.*—Representatives: W. H. Frey, Q. G. Frey.

*Matheson Automobile Co.*—Representatives: W. C. Shepherd, F. F. Matheson.

*South Side Bank*—Representative: J. Lucas Williams, Cashier.